



## SITE TO HOST VIRTUAL INVESTMENT IN INFRASTRUCTURE EXPO FEBRUARY 22-26

SITE Improvement Association will host its Investment in Infrastructure Expo virtually this year. While the expo is typically held at the St. Charles Convention Center with an equipment-filled exhibition hall, the coronavirus is forcing SITE to shift to a virtual event. "SITE prides itself on creating a first class experience for our members, whether it's in person or virtual. SITE's program committee and staff are working hard on a first-class virtual production for our expo that we believe our members will enjoy," mentioned SITE's Executive Director, Jeremy Bennett. "While we prefer a convention center filled with industry presenters, unique equipment and great networking, a virtual expo should be just as informative."

SITE's program committee opted for multiple days of presentations beginning Monday February 22, and running through Friday February 26. A schedule of presentations is on page 9.

### SITE IMPROVEMENT ASSOCIATION NEWSLETTER

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SITE Improvement Association will be celebrating its 55th anniversary in 2021, a huge milestone to say the least. The achievements of an association are the results of the combined efforts of every member. The association would like to recognize the members below as they also celebrate membership anniversaries within SITE.

## 55<sup>YEAR</sup> MEMBERS

- ♦ Alfred F. Mullen Concrete Contracting Co.
- ♦ Birkemeier Construction Inc.
- ♦ Budrovich Excavating & Contracting
- ♦ Bumb Construction, Inc.
- ♦ Bussen Quarries, Inc.
- ♦ Fabick CAT
- ♦ Hoette Concrete Construction Co.
- ♦ J.S. Aubuchon Concrete Co.
- ♦ N.B. West Contracting Co.
- ♦ Nor-Vel Grading & Excavating, LLC
- ♦ Oreo & Botta Concrete Company
- ♦ R.V. Wagner, Inc.
- ♦ Sellenriek Grading Co., Inc.
- ♦ Vee-Jay Cement Contracting

## 40<sup>YEAR</sup> MEMBER

- ♦ Silver Eagle Construction Products

## 35<sup>YEAR</sup> MEMBER

- ♦ Millstone Weber, LLC

## 30<sup>YEAR</sup> MEMBER

- ♦ JD Kutter

## 25<sup>YEAR</sup> MEMBERS

- ♦ George McDonnell & Sons Tuckpointing Co., Inc.
- ♦ Gershenson Construction Co.
- ♦ Scharf Construction Co., LLC
- ♦ Simpson Materials Company

## 20<sup>YEAR</sup> MEMBERS

- ♦ Amcon Municipal Concrete, LLC
- ♦ Hansen's Tree Service & Environmental Resources
- ♦ TraMar Contracting

## 15<sup>YEAR</sup> MEMBER

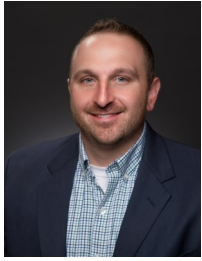
- ♦ Shaefer-Meyer Seed-Sod Div. 1, Inc.

## 10<sup>YEAR</sup> MEMBERS

- ♦ All Star Concrete Pumping
- ♦ Chesterfield Irrigation Co.
- ♦ Karrenbrock Excavating, LLC
- ♦ Musselman & Hall Contractors, LLC
- ♦ Rich Gullet & Sons, Inc.
- ♦ Safety Training Resources
- ♦ Winter Brothers Material Company

## 5<sup>YEAR</sup> MEMBERS

- ♦ 1st Advantage Bank
- ♦ Ballmann Earthworks, LLC
- ♦ David Mason + Associates
- ♦ DeWitt Insurance
- ♦ Interstate Testing Services
- ♦ K & K Supply, Inc.
- ♦ MayeCreate, LLC
- ♦ Mississippi Valley Equipment Co.
- ♦ Professional Irrigation Systems
- ♦ Spencer Contracting Company
- ♦ Vermeer Midwest, Inc.
- ♦ Williams Tunneling Industries, Inc.



## EXECUTIVE DIRECTOR'S COLUMN

**JEREMY BENNETT**

Happy New Year to everyone! I hope and pray for a normalized and prosperous 2021. We all deserve it after dealing with the challenges of 2020--although there were some notable celebrations in 2020. My wife Kori and I welcomed into this world Lucy Ann Bennett on November 9, 2020. She was seven weeks premature, which was certainly a shock to us (although nothing went as planned in 2020). Navigating COVID and Lucy's three-week NICU hospital stay was a difficult time for Kori and I, but the medical professionals did their job wonderfully, and we brought home our beautiful girl the first week of December. We are truly blessed, and life will never be the same.



SITE's former Executive Director also celebrated his retirement. Terry Briggs ended 2020 with a well-deserved farewell luncheon. In attendance was SITE's Executive Committee and staff, along with SITE's first former Executive Director, Jay Schulteheinrich--certainly, a rare occurrence to have three of SITE's Executive Directors all in one place. All of us here at SITE wish Terry a happy and healthy retirement, although you can still find Mayor Briggs at Bridgeton's City Hall.

SITE celebrates its 55<sup>th</sup> Anniversary this year. What a fantastic accomplishment for an inde-

pendent trade organization with no national affiliation. A big thank you goes out to SITE's members for making the organization as successful as it is and creating that family-like atmosphere. SITE's staff is planning some exciting events for this year, hoping to bring our members together once again to connect and build strong relationships. The first in-person event will be held outdoors at Topgolf in May. We encourage our members to attend!

Staff is working with SITE's program committee to produce our first-ever virtual expo. While not the same as our in-person event, a lot of work is being done to make this virtual experience fun and informative. I encourage our members to register for the presentations as we have a great lineup of presenters. Thank you to Leah and Rhonda for their hard work on this!

It appears there may be momentum this year behind a transportation funding bill, which Chris Davis eludes to in his legislative report. SITE has worked extremely hard to push funding initiatives over the years, including Amendment 7 and Prop D, which both failed at the polls. With the introduction of more hybrid and fully electric cars, Missouri is at a crucial pivoting point in capturing the needed funds to improve the roadways. There is significant support from the Governor's office to get an infrastructure funding bill across the finish line this year; let's hope the other legislators do their part!

Finally I would like to thank SITE's Board of Directors and members for allowing me the opportunity to serve your association as Executive Director. I am beyond excited for the future of this association as there are many opportunities for SITE to positively impact the construction industry and specifically our members. I have big shoes to fill, following up after Jay Schulteheinrich and Terry Briggs, but I promise to give this association my full attention and ability.



# LEGISLATIVE REPORT

BY CHRIS DAVIS

## LEGISLATIVE SESSION UNDERWAY – FOR NOW

The 2021 Missouri Legislative Session is officially underway. The House of Representatives and Senate were inaugurated on Wednesday, January 6, to begin the session. Both chambers immediately elected leaders for the session. The House elected Rob Vescovo (R-Arnold) Speaker of the House and Representative Dean Plocher (R-Town and Country) as Majority Floor Leader. The Senate re-elected Dave Schatz (R-Sullivan) President Pro Tem of the Upper Chamber.

## GOVERNOR PARSON

Mike Parson was inaugurated as Governor on Monday, January 11, 2021. This event, while typically a weekend full of celebrations, pomp and circumstance, including a formal ball, was relatively subdued with a significantly restricted event organized on the Capitol south lawn Monday afternoon. Governor Parson remains a staunch advocate for infrastructure and transportation funding. (See details below.)

## TRANSPORTATION COMMITTEE CHAIRS

The two weeks following the House and Senate inaugurations saw limited legislative activity, other than bill filings and organizational matters. Committees were organized, and members and Chairpersons were appointed. SITE is excited that Representative Becky Ruth (R-Festus) will remain as Chair of the House Transportation Committee. Representative Ruth is leading the efforts to increase transportation funding in Missouri and has used the position to investigate and pursue viable options (see article on page 6). Meanwhile, as has been widely expected, Senator Justin Brown (R-Rolla) has



ascended to Chair of the Senate Transportation, Infrastructure, and Public Safety Committee, replacing former Senator Doug Libla from Poplar Bluff, who was termed. SITE has already met with Senator Brown and anticipates he will be a strong advocate.

## IMPACT OF COVID

It was never a matter of “if” but only a matter of “when”... And it took less than two weeks for the legislative session to be affected by COVID-19. Within 10 days of the House of Representatives being sworn in on January 6, the chamber cancelled a week of session. The House cancelled session January 18-22, both due to the spread of COVID among legislators and staff, as well as out of concern for potential protests at the Capitol that week. The House returned to the Capitol on Monday, January 25... But for how long? The Senate also experienced more than half-dozen of its members out with COVID or in quarantine the week of January 25. How long until the entire Capitol is closed?

## STATE OF THE STATE

On Wednesday, January 27, Governor Parson delivered his State of the State speech to a half empty Senate chamber. Historically, the annual address of a joint session of the legislature is delivered to a jam-packed House Chamber, full of all 163 representatives and 34 senators, cabinet members, staff, lobbyists and media. COVID has changed things considerably. Instead, this year, the Senate chamber hosted the Governor with fewer than 20 Senators present. House of Representative members watched online, from their offices in the Capitol.

Regardless of myriad challenges posed by COVID,

the Governor focused on accomplishments in his tried and true themes of economic development, workforce development, and infrastructure. The Governor touted significant corporate investments in Missouri that have resulted in 10,000 new jobs across the state. Parson championed his “Focus on Bridges” program that has rebuilt or rehabilitated 100 rural bridges in Missouri in just one year; the reconstruction of the Buck O’Neil Bridge in Kansas City; and the I-70 Rocheport Bridge in Central Missouri.



Then Parson focused on additional challenges yet to be accomplished. In doing so, Parson reinforced themes of workforce development and infrastructure, while adding public safety as a new theme.

Parson introduced plans to expand early childhood education in Missouri, the educational investment with the single greatest results and return on investment. Parson announced the creation of a new Office of Early Childhood that would combine five different divisions of Missouri government and an additional investment of \$8.4 million in Early Childhood Special Education and \$4.4 million in a Comprehensive Literacy Program. It is proven that these educational investments yield the best results for a ready and able workforce.

In the area of workforce development, Parson announced the expansion of the MoExcels program that funds and facilitates employer-provided workforce training programs. The Governor requested \$21.8 million for continuation and expansion of the program. Governor Parson also featured his

FastTrack Grant Program focused on retraining underemployed individuals for high-demand careers, including the trades. Eighty percent (80%) of Fast TrackGrant recipients have been female. Parson requested an additional \$2.7 million to expand the successful program.

Finally, Governor Parson once again championed infrastructure investment in Missouri. Parson emphasized that Missouri must capitalize on the state’s strategic location and resources. Parson called for a direct and immediate \$6.3 million investment in ports as well as \$10 million in Water Resource Program funding for flood control and water treatment facilities. In addition, he called on the legislature to again appropriate \$25 million to continue the very successful cost-share program for local transportation projects, a program that has yielded significant work for SITE members. Governor Parson also committed to \$5 million for broadband expansion in underserved areas.

Parson highlighted the state’s historic failure to invest in hundreds of millions of dollars in transportation maintenance. In order to address this failure, Parson called for \$100 million to clear the road maintenance backlog. Finally, citing the importance of Missouri’s natural resources, Parson called for an investment of \$68.2 million in infrastructure at state parks. Finally, Parson touted MODOT for refinancing and consolidating debt to obtain \$22 million in savings for Missouri taxpayers.

Finally, Parson ended by calling on the Legislature to pass COVID liability legislation and wayfair legislation to apply Missouri sales tax to online purchases and even the playing field and ensure tax fairness for local, small, brick and mortar businesses.

There is significant work to do this session and significant opportunity for SITE to be successful, unless COVID shuts everything down...





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## BRIGGS'S LAST HOORAH



*Briggs pictured with SITE president, Mike Steigner.*

On December 30, SITE had a COVID-conscious, low-key retirement luncheon and plaque presentation for the outgoing Executive Director Terry Briggs. Members of the executive committee and SITE's staff joined Terry at Bogey Hills Country Club to reminisce on his 20 years at SITE, the recent five years as Executive Director, and the accomplishments under his leadership. "Terry's relationships with MSD, local public officials, and legislators in Jeff City helped bring issues for SITE's contractors to the forefront. He gave the contractors a voice that was actually being heard and resulted in positive change for the industry," mentioned Jeremy Bennett, SITE's Executive Director. "Whether it was the creation of new working groups with utilities or passing contractor-friendly legislation, there was a lot of leg work done by Terry."

Also in attendance was former Executive Director Jay Schulteheinrich. "It's a special occurrence to have all three of SITE's Executive Directors in one room," said Mr. Schulteheinrich. "It's nice to see continuation of strong leadership within the organization." SITE wishes Terry Briggs a happy and

## SITE INTRODUCES LEGISLATIVE AGENDA

### MOTOR FUEL USER FEE

SITE is once again prioritizing a Motor Fuel User Fee increase as its number one legislative agenda item in 2021. However, this time is a little bit different. SITE and other coalition partners are rallying behind the pursuit of a South Carolina Motor Fuel Tax program for passage here in Missouri. The concept will potentially enable legislators to unilaterally pass the measure and therefore avoid an expensive and risky public vote.

Back in September, SITE met with Senate President Pro Tem Schatz, where he committed to introducing a ten-cent Motor Fuel User Fee increase. However, he was adamant that the measure would require a statewide vote. True to his word, Schatz introduced SB 262 and SJR 21 in December for this year's session.

However, in early January, SITE organized a stakeholders meeting hosted by Lieutenant Governor Mike Kehoe and Senate President Pro Tem Schatz. With more than 30 interest groups in attendance, Representative Becky Ruth (R-Festus), the chair of the House Transportation Committee, outlined her plans to pursue a purely legislative solution for a Motor Fuel User Fee increase in Missouri that would not require a statewide vote.



The legislation will be modeled after a South Carolina program adopted in 2017. The yet-to-be introduced legislation will incrementally raise the Motor Fuel User Fee by 10 or 12 cents, phased in over time (potentially 4-5 years). Motorists



will initially pay the increased user fee at the pump, just like current Motor Fuel Fees. Residents will then be able to apply to the state for a refund of the incremental tax paid over the course of the year, should they choose to keep gas receipts and track spending. Motorists will be eligible to be refunded the increased tax amount on an annual basis. South Carolina experienced approximately 12-15 percent of increased revenues being refunded to motorists. The basis of the program relies on the premise that only because of the taxpayer's own omission, or absence of action, do they pay an increased tax. All residents will be eligible for the approximately \$10-\$15 refunds, depending upon the fuel consumption of the individual. At this time, there is substantial momentum behind the concept, although specific details are still being determined. Every single organization in attendance at the early January stakeholders meeting pledged support. There is substantial momentum behind the concept, and SITE is fully engaged.

If you would like to add your business in support of the efforts to increase Motor Fuel User Fee in Missouri, visit, [www.fundMOtransportation.com](http://www.fundMOtransportation.com). Click on "State Motor Fuel Tax." Then register your business or organization in support.

## UTILITY DAMAGE PREVENTION BOARD

SITE is also pursuing legislation, similar to 2020, to hold utility owners accountable to the One-Call Sys-

tem. Representative Aaron Griesheimer is circulating drafts of legislation to create an "Underground Damage Prevention Review Board." At this time, however, the draft legislation does not contain financial considerations for the contractor's damages and lost time. The contractor is financially liable to the utility for damaged facilities. However, there is currently no financial liability for the utility for damages to the contractor for failing to locate facilities in a timely manner. This is the underlying catalyst for the legislation for SITE and a major sticking point with utilities, who claim that contractors will abuse the fine as a source of revenue. SITE continues to pursue the initiative. At this time, there is not currently a defined bill number, as legislation is only in draft form.

## THEFT PREVENTION

SITE will be supporting efforts to prohibit scrap yards from accepting equipment batteries. SITE members are experiencing theft of batteries from equipment in more rural areas. Legislation is being pursued to not only regulate battery theft, but also catalytic converter theft. Depending on the truck or vehicle, catalytic converters have become extremely valuable in the scrap market, as many contain expensive metals such as platinum. SITE expects to support legislation to address both issues.

Stay tuned for updates on all of these issues, especially efforts to increase transportation funding in Missouri.

## BRIAN WAHBY APPOINTED TO MSD BOARD OF TRUSTEES

Brian Wahby of the City of St. Louis has been appointed to the MSD Board of Trustees by Mayor Lyda Krewson. The appointment fills a vacancy on the MSD governance panel, so Wahby's term will extend to 2026. The appointment comes less than three months before St. Louis City will select a new Mayor, as Ms. Krewson is not running for re-election.

Brian Wahby is a former St. Louis City Democrat Party Chairman and former candidate for City Treasurer, losing to current Treasurer Tishaura Jones. Wahby was sworn in as a new trustee prior to the February 2 Program Management Committee.





# CONTRACTOR MEMBERS

## Concrete Division

Alfred F. Mullen Concrete Contracting Co.	Mike Mullen	(314) 966-0177
Birkemeier Construction, Inc.	Jeff Birkemeier	(636) 978-8892
Boling Concrete Construction	Cindy Boling	(314) 772-6300
BuildPro STL Construction	Mike Tune	(314) 499-8181
Bumb Construction, Inc.	Dave Bumb	(314) 291-4284
Byrne & Jones Concrete	Carl Rouse	(314) 567-7997
Concrete Strategies, LLC	Pat Moriarity	(314) 595-6300
Contegra Services, LLC	Jim Mundy	(618) 219-4895
E. Meier Contracting, Inc.	Rod Fain	(636) 300-0908
Fenix Construction Company	Steve Ladenberger	(314) 892-4700
Hawkins Construction and Flat Work LLC	Bob Hawkins	(636) 409-1115
Hoette Concrete Construction Co.	John Hoette	(314) 895-5000
J.S. Aubuchon Concrete Company	Jerry Aubuchon	(636) 661-5655
Joint Sealing Solutions	Blake Gamber	(314) 229-1460
Karrenbrock Construction, Inc.	Roger Karrenbrock	(636) 828-5420
Musselman & Hall Contractors, LLC	Keith Ahal	(314) 739-1142
O'Basuyi Construction, LLC	Patrick O'Basuyi	(314) 462-0620
Oreo & Botta Concrete Company	Tom Milne	(314) 427-3800
R. V. Wagner, Inc.	Dan Wagner	(314) 892-1600
Scharf Construction Co., LLC	Rick Scharf	(314) 869-0060
Spencer Contracting Company	Tim Spencer	(314) 843-5166
Vee-Jay Cement Contracting Company, Inc.	Sam Vitale	(314) 351-3366

## Earthmoving Division

Ballmann Earthworks, LLC	Jon Ballmann	(636) 236-4242
Bloomsdale Excavating Co., Inc.	Scott Drury	(573) 483-2564
Brandt Contracting, Inc.	Sedrick Brandt	(636) 352-4818
Budrovich Excavating & Contracting	Jeff Budrovich	(314) 892-3030
Busken Construction Company	David Busken	(314) 630-8866
Interstate Equipment, Inc.	Steve Lawrence	(636) 387-7700
Jones Grading & Excavating, Inc.	Noel Jones	(314) 647-1697
K. J. Unnerstall Construction Company	Kurt Unnerstall	(636) 239-2028
Kendall's Hauling, LLC	Kendall Davidson	(314) 517-0905
Kuesel Excavating Co., Inc.	Mike Steiniger	(636) 978-3478
McFry Excavating, Inc.	Doug Pavis	(636) 386-4779
Nor-Vel Grading & Excavating, LLC	Matt Beckmann	(636) 387-1888
Plattin Creek Excavating, LLC	Mike Harman	(314) 267-7650
R & K Excavation, Inc.	Kyle Faulkner	(636) 937-1268
Rich Gullet & Sons, Inc.	Randy Gullet	(636) 271-2327
Sellenriek Grading Company, Inc.	Drew Sellenriek	(636) 938-9299
Semke Grading, LLC	Brenda Semke	(636) 250-4225
Town & Country Grading, Inc.	Alan Laughlin	(636) 475-7887

## Highway/Bridge Division

AMCON Municipal Concrete, LLC	Paul Amelong	(636) 379-9396
Gershenson Construction Co., Inc.	Ed Gershenson	(636) 938-9595
Krupp Construction, Inc.	John Meiner	(636) 391-8844
M & H Concrete Contractors, Inc.	Mark Rubinstein	(636) 379-9682
Millstone Weber, LLC	Thom Kuhn	(636) 949-0038
N.B. West Contracting Company, Inc.	Jim Fitzgerald	(314) 962-3145
Pace Construction Company	Ryan Casey	(314) 524-7223
Pavement Solutions, LLC	Matt St. John	(636) 970-2727

## Asphalt Paving Division

Accurate Asphalt Paving Co., Inc.	Dan Lucas	(636) 343-5199
Byrne & Jones Construction	Brian Goggins	(314) 567-7997
Diversified Contractors	Brad Laramie	(314) 638-2500
Ford Asphalt Company, Inc.	Brad Fritsche	(314) 291-2600
Jokerst Paving & Contracting	Grant Jokerst	(636) 937-7101
L. Keeley Construction	Matt Taylor	(314) 421-5933
Leritz Contracting, Inc./Busy Bee Paving, Inc.	Joe Leritz	(314) 821-2615

## Landscaping Division

A. Waldbart & Sons Nursery	Jay Behle	(314) 895-4589
Baxter Farms & Nurseries	Adam Guthrie	(314) 542-9400
Chesterfield Irrigation Co.	Dave Horwitz	(636) 537-9795
Conoyer Brothers Landscaping, Inc.	Craig Conoyer	(636) 397-7217
DJM Ecological Services, Inc.	Doug Bauer	(314) 478-2388
ECO Constructors	Shawn Garland	(636) 561-3158
Greenspace Landscaping	Stephen Kelly	(314) 895-8860
Keeven Brothers Landscaping, Inc.	Mike Keeven	(314) 837-6948
LanDesign, LLC	George Tucker, Jr.	(636) 332-4500
Midwest Turf Contractors	Charity Keeven	(636) 926-9988
Professional Irrigation Systems	Jon Lauer	(636) 695-7800
Roden's Landscaping, Inc.	Steve Roden	(636) 561-3947
ROSCH Midwest, LLC	Scott Rozier	(636) 519-7770
Schaefer-Meyer Seed-Sod Div. 1, Inc.	Greg Meyer	(636) 947-7173
Site System Landscaping, LLC	Kathy Roden	(636) 332-7333

## Sewer/Utility Division

Aztec Construction Specialties, LLC	Hector Maldonado	(618) 223-9936
Bates Utility Company, Inc.	Tim Bates	(636) 939-5628
Bi-State Utilities Company	Mike Jerome	(314) 209-0202
C.E. Bollmeier Co., Inc.	Bill Bollmeier	(314) 298-7885
Castle Contracting, LLC	Aaron Retherford	(314) 421-0042
David Mason + Associates	Spencer Mason	(314) 534-1030
Fred M. Luth & Sons, Inc.	Bill Luth	(314) 771-3892
Girdner Contracting LLC	Bridget Girdner	(314) 605-4301
J & J Boring, Inc.	Jennifer Bouquet	(636) 566-6766
J.H. Berra Construction Company, Inc.	Frank Berra	(314) 487-5617
J.W. Bommarito Construction Co., Inc.	Joe W. Bommarito	(314) 353-0104
Karrenbrock Excavating LLC	Doug Bierman	(636) 828-5420
Kelpe Contracting, Inc.	Tom Kelpe	(636) 458-1400
Luther's Supply, LLC	Amber Boykins	(314) 385-6499
Poeling Construction	Shane Poeling	(636) 463-2437
S & S Utility Contracting Company, Inc.	Danny Purler	(314) 220-5161
SAK Construction	Jerry Shaw	(636) 385-1500
Semke Pipe Works, Inc.	Brenda Semke	(636) 250-4225
Southern Ditching & Excavating Company	T.J. Moor	(636) 441-1112
TaylorMade Construction, LLC	Andre Taylor	(314) 868-1005
Unnerstall Contracting Company, LLC	Steve Unnerstall	(636) 257-3003
Williams Tunnelling Industries, Inc.	Edison Williams	(314) 925-8649
XL Contracting, Inc.	Ken Novel	(636) 970-2710

## Specialty Division

AgriCycle, Inc.	Patrick Geraty	(636) 861-3344
All Star Concrete Pumping	Keith Dennis	(636) 475-9539
Badger Daylighting Corporation	Benji Koonce	(314) 954-7192
Blood Hound Underground Utility	Jim Wilson	(314) 224-9640
C2 Service Group, Inc.	Lorri Keenum	(636) 283-5031
Collins & Hermann, Inc.	Mike Shepard	(314) 869-8000
Drainscapes	Casey Graves	(314) 892-9888
Drilling Service Company	Sean Jackson	(314) 291-1111
Elastizell of St. Louis, Inc.	Jane Megown	(636) 225-4311
Fick Supply Service, Inc.	Dave Fick	(314) 560-0146
George McDonnell & Sons Tuckpointing Co., Inc.	Tom McDonnell	(314) 739-0468
GS Grinding Services, LLC	Dave Grimes	(636) 474-1183
Hansen's Tree Service & Environmental Resources	Ken Byrne	(636) 379-1830
Ideal Landscape Group	Dave Buckel	(314) 892-9500
J&R Concrete Services, LLC	Stephanie Johnson	(314) 596-2311
Kurtz Nursery and Topsoil	Matthew Kurtz	(636) 405-2667
McConnell & Associates Corporation	Greg Lucas	(314) 962-1920
Native Landscape Solutions, Inc.	Chuck Caverly	(314) 544-7918
Premier Demolition, Inc.	Bill Buell	(314) 645-5566
Reinhold Electric, Inc.	Jerry Reinhold	(314) 631-1158
Retaining Wall Solutions	Michael Yount	(314) 842-8200
Soil Installers	Brent Kerns	(618) 235-5595
Supplied Industrial Solutions	Stephen Brock	(618) 452-8151
Thomas Industrial Coatings, Inc.	Don Thomas	(636) 475-3500
Traffic Control Company	Joe Backer	(636) 225-7800
TraMar Contracting, Inc.	Peggy McGrath	(636) 255-0808
Two Alpha Contracting, LLC	Rhiannon Parisi	(636) 384-1296

# January/February



# ASSOCIATE MEMBERS

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24/7 OnSite Cameras	Nick Bartolotta	(314) 718-0453	Lizmark Branded Solutions	Liz Tillman	(636) 938-5502
Acuity Insurance	AJ Gajdosik	(636) 287-2068	Luby Equipment Services	David Kedney	(636) 343-9970
Advanced Drainage Systems	Brian Snelson	(618) 593-6135	Luby Shoring Services, LLC	Stephen Luby	(636) 660-7467
Agilis Systems	Sean Gaffney	(314) 732-4925	Magruder Limestone Company, Inc.	Jacob Fortner	(636) 528-4180
American Steel Fabrication, Inc.	Tim Thomas	(636) 475-7272	Mannino Truck Leasing, Inc.	Joe Mannino	(314) 393-0715
ASP Enterprises, Inc.	Don Thieman	(636) 343-4357	MayeCreate, LLC	Stacy Brockmeier	(573) 447-1836
Audio Video Concepts	Rob Roessler	(618) 281-4164	Middendorf, Inc.	Allan Middendorf	(618) 540-8446
Bank of Springfield (BOS Bank)	Marty McCabe	(314) 888-6906	Mississippi Valley Equipment Company	Bob Clapsaddle	(314) 869-8600
BITCO Insurance Companies	Chris Demse	(314) 822-4446	Missouri Petroleum Products Company	Mike Hartman	(314) 219-7305
Bobcat of St. Louis	Mike Allen	(636) 225-2900	National Trench Safety	Scott Emmitt	(314) 383-0504
Bussen Quarries, Inc.	Mark Bussen	(314) 894-8777	Neenah Foundry Company	Brandon Ostendorf	(636) 928-1023
Carmody and Associates, Inc.	Robert Carmody, Jr.	(618) 231-8899	Northwestern Mutual	Zach Nannini	(636) 578-6677
CarsonAllaria Wealth Management	Joe Allaria	(618) 288-9505	Nu Way Concrete Forms, Inc.	Mike Townsend	(314) 544-1214
Carter-Waters LLC	Ray Hillmann	(636) 940-0001	OnSite Companies	Aaron Jackstadt	(636) 519-0507
Central Power Systems	Chuck Bauers	(314) 427-4911	Pat Kelly Equipment Company, Inc.	Brian Kelly	(314) 895-9500
Central Stone Company	Jeff Pullen	(314) 830-9000	Peoples Savings Bank	Don Meyer	(636) 398-5600
Champion Precast, Inc.	Joel Anderson	(573) 384-5855	Providence Bank	Nick Brunnworth	(636) 397-3804
Charles L. Crane Agency Company	Frank Rebholz III	(636) 537-5641	Purple Wave Auction	Scott Broz	(636) 725-6737
Cintas First Aid and Safety	Annie Gitto	(314) 825-1369	Rackers & Fernandez, LLC	Sergio Fernandez	(636) 498-1900
Clayton Engineering Company, Inc.	Steve Quigley	(314) 692-8888	Republic Services, Inc.	Jerry Ballard	(636) 947-5959
CMIT Solutions	Barry Herring	(636) 925-9920	Ritchie Bros. Auctioneers	Michael Juenger	(636) 751-8383
CMW Equipment	Larry Glynn	(314) 993-1336	Rock Hill Quarries Co.	Bruce Dresser	(314) 968-2336
Contech Engineered Solutions, LLC	Mike Hill	(573) 380-0719	Roland Machinery Company	James Jesuit	(314) 291-1330
Core & Main	Randy Bradley	(314) 432-4750	RubinBrown LLP	Ken Van Bree	(314) 290-3429
County Materials Corporation	Joel Gardner	(217) 544-4607	Rudd Equipment Company	John Robinson	(314) 487-8925
Craftsmen Utility Trailer	John Zehnder, Jr.	(636) 795-6350	Rush Truck Centers of Missouri, Inc.	Justin Demers	(314) 449-7200
CSTK	Allen Lane	(314) 771-6666	Safety International	Douglas Sicking	(636) 498-4476
Dan Althoff Trucking, Inc.	Dan Althoff	(636) 677-7772	Safety Training Resources	Jeff Viehmann	(314) 808-3502
David J. Peters Trucking, Inc.	Dave Peters	(314) 440-0255	Sandberg, Phoenix & von Gontard, P.C.	Tony Soukenik	(314) 446-4279
Dewitt Insurance	Alex Toler	(314) 527-2522	Schmersahl Treloar & Co.	Marianne Biangardi	(314) 966-2727
Energy Petroleum Company	Steve Madras	(314) 383-3700	SCI Engineering, Inc.	Karl Koenigsfeld	(636) 584-7991
Enterprise Bank & Trust	Brian Green	(314) 543-3914	Silver Eagle Construction Products, Inc.	Erik Thompson	(636) 240-6300
EquipmentShare	David Meyer	(636) 459-8640	Simpson Materials Company	Steve Simpson	(636) 343-4944
Erb Equipment Company	Gregg Erb	(636) 349-0200	SITECH Midwest, LLC	John Simmons	(618) 314-8105
Fabick CAT	Dave Modglin	(636) 343-5900	SmithAmundsen LLC	Daniel Peters	(314) 719-3766
Federated Insurance	Cole Waddell	(316) 617-7880	St. Louis Composting	Roy Gross	(636) 861-3344
Fred Weber, Inc.	Jack Branz	(314) 344-0070	Topcon Solutions	Craig Ferris	(314) 416-4970
G.S. & S.	Chris Hyams	(314) 298-8100	Tramelli Industrial Products and Contractor Supply	Jim Tramelli	(314) 429-4100
Gateway Dredging & Contracting, LLC	Terry Bangert	(636) 665-5180	U.S. Bank	Sean Johnson	(314) 307-6256
Hanes Geo Components	Steve Wright	(636) 875-7317	United Rentals	Angie Wheeler	(314) 267-7621
Hayden Machinery LLC	Jeremy Hancock	(314) 550-1400	United Rentals -Trench Safety	James Dickey	(314) 729-0003
Heritage Petroleum, LLC	Mike Mabrey	(314) 504-3198	Vanguard Truck Centers	Dan Green	(618) 857-7625
Interstate Testing Services	Andy LaPlante	(314) 994-0641	Vermeer Midwest, Inc.	Chad Van Soelen	(636) 532-2332
J.D. Kutter	Brenda Mainer	(314) 444-4949	Wallis Lubricants, LLC	Kati Douglas	(636) 271-0900
J.W. Terrill, Inc.	Pete Mohs	(314) 594-2700	Warrenton Oil Company	David Baker	(636) 456-3346
John J. Guilfooy & Associates, LLC	John Guilfooy	(314) 781-1122	Western Ready-Mix, Inc.	Mike Reed	(636) 519-1522
K & K Supply Inc.	Matt Williams	(636) 349-1141	Wieser Concrete Products, Inc.	Drew Wieser	(618) 251-9210
K & P Precast, Inc.	Tammy Daugherty	(636) 978-3111	Winter Brothers Material Company	Ryan Winter	(314) 843-1400
Kienstra Co.	Dan Bruns	(314) 994-1616	Workplace Synergy	Maureen Trompeter	(314) 473-4665
Kienstra Precast, LLC	Steve Peery	(618) 482-3283			

**MAKE SITE WORK FOR YOU**

Call on SITE members for the highest quality products and services

**January/February**



## SCHOLARSHIP OPPORTUNITY

SITE scholarship applications for high school seniors and/or college students are now available!! Applicants must be the child or step-child of a full-time employee or officer of a SITE contractor or associate member in good standing. Such employee or officer shall be employed at the employer's facility located within the St. Louis metropolitan area. Applications for scholarships and the 2021 Eligibility Rules & Application Process have been mailed and emailed to all member companies and are available at [www.sitestl.org](http://www.sitestl.org) on the front page listed under 2021 Scholarship Information. Contact Leah at (314) 966-2950 should you have any questions. **The application deadline is Friday, March 26, 2021.**



## 2021 MEMBERSHIP DUES

It is that time of the year again to renew your SITE membership. SITE will be celebrating its 55th anniversary this year! Way to go, SITE, keep up the good work!!! This would not be possible if it were not for the strong continued support and loyalty of its membership. 2020 was a trying time for all of us with the COVID pandemic, and SITE's hope is that 2021 will allow us to bring the membership back together to meet in person for meetings and events. So please remember to send in those membership renewals. SITE cannot do it without you! The 2021 invoices were mailed out mid-December. If you have any questions regarding your 2021 Membership Dues, please contact Rhonda at [rhonda@sitestl.org](mailto:rhonda@sitestl.org) or call SITE's office at (314) 966-2950.

**A strong membership means  
success for our Association.**

**Thank you for your continued support.**

## CONDOLENCES

Our thoughts are with the family of John H. "Jack" Doerr who passed away in November at the age of 83. Jack was the owner of Doerr Contracting and later a partner at Leritz Contracting. A longtime member of SITE, Jack was involved in negotiations with the Laborers and the Operating Engineers.

# SPEAKER SCHEDULE

## INVESTMENT IN INFRASTRUCTURE

### VIRTUAL EXPO WEEK

#### Monday, February 22, beginning at 9:30 a.m.

- Tom Blair, District Engineer for Missouri Department of Transportation
- Rick Eastman, Senior Legislative Representative, AMEREN Missouri

#### Tuesday, February 23, beginning at 9:30 a.m.

- Amanda Brauer, Roads and Traffic Manager, St. Charles County
- Matt Barnes, Construction Manager, City of St. Louis Board of Public Service
- Jim Grutsch, Highway Administrator at Franklin County
- Jason Jonas, Public Works Director for Jefferson County
- Stephanie Leon Streeter, Interim Director of Public Works, St. Louis County

#### Wednesday, February 24, beginning at 9:30 a.m.

- Rich Unverferth, Director of Engineering for at MSD
- Michael Feldmann, Project Management Chief, U.S. Army Corps of Engineers St. Louis District

#### Thursday, February 25, beginning at 9:30 a.m.

- Kevin Kliesen, Federal Reserve Bank of St. Louis
- Pat Kelly, Executive Director, Municipal League of Metro St. Louis

#### Friday, February 26, beginning at 9:30 a.m.

- Brad Temme, Director of Engineering for the City of St. Charles to discuss the St. Charles Riverpointe Project

More Information and Registration Link at [www.sitestl.org](http://www.sitestl.org)

# LABOR RELATIONS

BY JEREMY BENNETT

## UPCOMING CONTRACT NEGOTIATIONS

SITE Improvement Association has a busy spring ahead working with our Labor counterparts to negotiate new Collective Bargaining Agreements.

On April 1, 2021, SITE's collective bargaining agreement with Cement Masons Local 527 expires. SITE has been meeting with signatory contractors to discuss the upcoming contract expiration and ways to increase flexibility and productivity in the agreement to allow contractors to bid more competitively. SITE is encouraging its members to assign their bargaining rights to SITE so we can present our positions in unity during the negotiations. One of the items being discussed is the Cement Masons Training Program. Contractors have signaled that the program needs a reboot to fulfill future workforce needs. Marketing the trade and recruiting are important factors to fulfilling the program's goals, and increased funds will be needed to support that reboot. More to come!

Other contracts expiring soon:

May 1, 2021 - Seed/Sod Nursery Contract – The Seed/Sod Nursery Contractors will be called to a meeting in March to discuss the upcoming contract negotiation with Laborers Local 110. The meeting notice from SITE will be forthcoming.

May 1, 2021 – Modular Block Wall Contract – Contractors signatory to the Modular Block Wall Agreement will also be meeting in March. Notices will be coming out shortly.

Notice to Bookkeepers: Wage allocations for this year's increases under SITE's agreements with the Eastern Missouri Laborers District Council and Operators Local 513, along with the bituminous agreements, will be going out within the next few weeks. Wage allocations for Cement Masons, Seed/Sod Nursery and Modular Block Wall will be sent out after negotiations are complete.

## BIDEN APPOINTS NEW SECRETARY OF LABOR

President Joe Biden has vowed to be the strongest labor president in American history, and he has tapped Boston Mayor Martin J. Walsh as his pick for Secretary of Labor.



Walsh is uniquely suited to speak to the many concerns raised by labor organizations, business groups, and worker advocates. Unlike many other Democratic leaders, he has blue-collar roots as a laborer and head of the Building and Construction Trades Council. It has been nearly 50 years since the country had a labor secretary with union ties: Peter Brennan, a housepainter turned labor leader who served in the Nixon and Ford administrations.



# FROM THE SAFETY SIDE

## SAFE WINTER DRIVING

Many employees drive as part of their jobs, and when road conditions are hairy, their lives are at risk. Employers cannot control roadway conditions, but they can promote safe driving behavior by ensuring workers: recognize the hazards of winter weather driving on snow/ice; are properly trained in winter weather conditions; and are licensed for the vehicles they operate.

Vehicles also need to be inspected to make sure they are as safe as they can be. Employers should ensure the following are regularly inspected: brakes, cooling system, electrical system, engine, exhaust system, tires, oil and visibility systems.

Vehicles should also have the following items in an emergency kit: cellphone or two-way radio, windshield ice scraper, snow brush, flashlight with extra batteries, shovel, tow chain, traction chain, traction aids, emergency flares, jumper cables, snacks, water, road maps, blankets, and a change of clothes.

## PREVENTING COLD STRESS

Cold stress or hypothermia can occur any time of the year. Most cases of cold stress develop in air temperatures between 30° and 50° F. Injuries range from frostbite to brain damage and death.

If you are in the cold, dress in layers. Choose fabrics such as cotton and wool, which insulate but also allow sweat to evaporate. Wool will keep you warm even when it is wet. Pay particular attention to your head, face, hands, and feet. These areas are most easily frostbitten. Keep dry. Wetness increases the chance of hypothermia. Always have extra clothing available if there is a chance you will get wet.

Take breaks to warm up and drink warm liquids and soup. Avoid caffeine and alcohol.

Eating properly will increase your tolerance for the cold.

Don't work alone. The effects of cold may not be apparent to the victim. The first symptoms of hypothermia are uncontrollable shivering. The heartbeat slows and pulse weakens; severe shaking or stiff muscles may become evident. The victim may have slurred speech, memory lapses, and drowsiness. Cool skin, slow and irregular breathing, and exhaustion occur as the body temperature drops lower. This is a serious condition and requires immediate medical attention.

Frostbite can occur without hypothermia. You may feel a tingling in the affected part, followed by numbness and changes in skin color. Pain subsides as the condition worsens. Blisters may form. Get medical attention as soon as possible.



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**Vice President**

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**Secretary/Treasurer**

Chris Gottman - Millstone Weber, LLC

**Executive Director**

Jeremy Bennett

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## 2021 UPCOMING EVENTS

Feb. 22-26      **2021 INVESTMENT IN INFRASTRUCTURE EXPO WEEK**

Wed., March 10      **VIRTUAL GENERAL MEMBERSHIP MEETING**

Wed., May 12      **NETWORKING EVENT**

Top Golf

Mon., August 16      **SITE GOLF TOURNAMENT & DINNER**

Norwood Hills Country Club

**Visit [sitestl.org](http://sitestl.org) for more upcoming events**