



## SITE TO RESUME IN-PERSON EVENTS

A lunch general membership meeting on March 4, 2020, brought together members of SITE to hear from Colonel Jeff Beaton, President of the St. Louis area Police Chiefs Association and Chief of the Glendale Police Department. We had no idea when we left that lunch at Sybergs that more than a year would go by before SITE would hold an other in-person event.

While COVID-19 has caused SITE to cancel many activities in 2020 and 2021, that's about to change. SITE is hosting its first gathering of members on Wednesday, May 12, at Topgolf. While the event has reached maximum registrations, a chance for additional attendees may be possible as the event gets closer. More details on that when they come available. Contact [leah@sitestl.org](mailto:leah@sitestl.org) to be placed on a waiting list if you'd like to attend. If you aren't ready to attend in person, consider supporting the event with a \$100 bar sponsorship showcasing your logo.

Here's to hoping this is just the first-- and not the only-- in-person event in 2021!

### SITE IMPROVEMENT ASSOCIATION NEWSLETTER

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## BLOOMSDALE EXCAVATING CELEBRATES ITS 75TH YEAR IN 2021

The company was founded by Marvin Drury in 1946 upon his return from World War II. As the years went by, Marvin's six sons joined the family business, along with employees who shared their vision of combining teamwork, integrity and performance.

Strong family values continue to define the company's culture. Third-generation family members run the business today. Their goal is to offer their customers a quality experience and their staff an outstanding place to work and build their own legacy.

*Is your company celebrating a milestone or achievement you'd like to see in our newsletter? We'd like to hear from you! Information can be sent to [leah@sitestl.org](mailto:leah@sitestl.org).*



## 2021 MEMBERSHIP DUES

It is that time of the year again to renew your SITE membership. SITE will be celebrating its 55th anniversary this year! Way to go, SITE, keep up the good work!!! This would not be possible if it were not for the strong continued support and loyalty of its membership. 2020 was a trying time for all of us with the COVID pandemic, and SITE's hope is that 2021 will allow us to bring the membership back together to meet in person for meetings and events. So please remember to send in those membership renewals. SITE cannot do it without you! The 2021 invoices were mailed out mid-December. If you have any questions regarding your 2021 Membership Dues, please contact Rhonda at [rhonda@sitestl.org](mailto:rhonda@sitestl.org) or call SITE's office at (314) 966-2950.

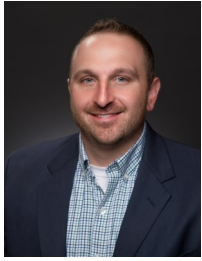


**ST. LOUIS**  
**WORK ZONE AWARENESS RUN**  
 Work Safe. Drive Safe. Save Lives.

Help raise awareness for safe driving as the construction season kicks off with Work Zone Awareness Week! MoDOT, St. Louis County Department of Transportation & Public Works, and the Missouri Highway Patrol are hosting a virtual walk/run for all ages - you choose your distance and location! Everyone gets a short or long-sleeve high visibility running shirt for safety while running outside. Get out in the spring weather and spread the message to **Work Safe. Drive Safe. Save Lives.**

For more details or to sign up, visit

<https://runsignup.com/Race/MO/SaintLouis/WorkZoneAwarenessVirtual5K>



## EXECUTIVE DIRECTOR'S COLUMN

**JEREMY BENNETT**

Who's ready to kick off the construction season? Although we didn't experience a very disruptive winter, it was wet. It seems difficult for contractors to get a full week of work in with all the rain lately, so let's hope it dries out soon. Contractor members within SITE are reporting healthy backlogs of work going into the summer of 2021, and with federal stimulus dollars possibly earmarked for public entities, more work may be on the horizon. There is also the possibility of an infrastructure bill if congress can work together at all – extremely frustrating to see our elected leaders struggling to compromise!

Seems appropriate to dovetail into our 2021 Virtual Investment in Infrastructure Expo. We appreciate the positive feedback from our members on the insight they gained from participating in the presentations. Learning about upcoming bid opportunities and understanding the impact COVID-19 is having on construction is helping our members navigate the 2021 construction season. I want to thank SITE's Program Committee, staff and MayeCreate for the exceptional work performed to make the expo run so smoothly. Also a heartfelt thank you goes to our expo sponsors for supporting the event and our organization. The expo presentations have received hundreds of views and are still on SITE's website for those who may have missed the presentations. While the virtual component worked well for this year, SITE's plan for next year is to go back to an in-person event at the St. Charles Convention Center.

Speaking of in-person events – SITE's Topgolf

Event in May is sold out! Wow, what a response from membership. It has been over a year since SITE has hosted a membership networking event. As long as vaccinations continue and COVID stays at bay, SITE's Board of Directors has some special plans for our 55<sup>th</sup> Anniversary this year – stay tuned!

SITE's office has been very busy with negotiating labor agreements, navigating legislative changes, coordinating safety training, planning for upcoming events, compiling membership renewals, and preparing for post-COVID activities that add value to your Association. I want to take a moment to say THANK YOU for the OUTSTANDING renewal rate we are experiencing here at SITE. Currently we are near a 90 percent renewal rate while other trade associations are experiencing a 70-80 percent renewal range. This is a testament to the members and the strength of your association. Way to go!

Our sincere condolences go out to the Roden family for the loss of a family member and business partner, Robert Roden. Steve Roden (Roden's Landscaping) and Danielle Givens (Site System Landscaping) are both SITE Board members who share in Robert's loss. Steve is Robert's brother and business partner at Roden's Landscaping, and Danielle is Robert's niece. Our thoughts and prayers go out to the entire Roden family during this difficult time.

I wish our members a safe and productive start to the construction season. SITE will keep you abreast of changes to the industry and will continue to represent your interests. See you all in person soon!





# LEGISLATIVE REPORT

BY CHRIS DAVIS

## SITE INITIATIVES STALL IN MISSOURI LEGISLATURE

In addition to transportation funding efforts, SITE initiated two other legislative priorities this year. The first is an effort to penalize utility companies that fail to meet statutory obligations to locate underground utilities in a timely manner under the Underground Facility Safety and Damage Prevention Act, otherwise known as the One-Call Law. HB 1164 and SB 573 amend the Act to create an Underground Damage Prevention Review Board that would adjudicate complaints against underground utility owners.

HB 1164 was introduced by Representative Aaron Griesheimer (R-Washington) and stalled after being assigned to the House Utilities Committee. The committee is not likely to hear testimony on the legislation.



*Pictured: Representative Aaron Griesheimer*

SB 573 was introduced by Senate President Pro Tem Dave Schatz (R-Sullivan) but has yet to be referred to a standing committee for consideration.

SITE also initiated HB 1423, also sponsored by Representative Griesheimer. This legislation would



criminalize the theft and/or trade of catalytic converters or heavy equipment batteries. HB 1423 is also yet to be referred to a committee for consideration. However, SITE is supporting similar legislation, HB 1153, sponsored by Representative Mayhew (R-Crocker), that regulates the trade, sale, or purchase of catalytic converters. HB 1153 was considered and is expected to advance in the House Transportation Committee.

## U.S. SENATOR ROY BLUNT ANNOUNCES SENATE DEPARTURE, SETS OFF WHIRLWIND FOR 2022 SUCCESSOR and 2024 GOVERNOR

You may have heard that in early March U.S. Senator Roy Blunt (R-Missouri) announced that he would not be running for re-election to the U.S. Senate in 2022. This sent dozens of Missouri politicians to swiftly contemplate their futures. Many were already contemplating the future, as Governor Mike Parson is not eligible for re-election in 2024. However, this dramatically accelerated the activity. Frankly, it has Missouri Republicans in a frenzy.

You might need a pencil or wall chart here... First, everyone's attention turned to current Secretary of State Jay Ashcroft. The son of the former Governor, Senator and U.S. Attorney General could choose his path. The Ashcroft name is the gold standard in Missouri politics, and it showed in November of 2020. Jay Ashcroft received the single most votes on election day last year in his campaign for Secretary of State-- nearly 80,000 more than Governor Parson. So when the opportunity came to run for Senate, Jay Ashcroft chose to punt... to 2024. Ashcroft announced that he would not be a candidate for Senate in 2022. While not

explicitly stated, this was more effectively an announcement that Ashcroft would be running for Governor in 2024. In addition, while not explicitly stating that he is running for Governor in 2024, Ashcroft has since said publicly that he does not believe that he will run for re-election as Secretary of State. Could it be more obvious...?

Next, it had been widely expected that disgraced former Governor Eric Greitens would be a candidate for U.S. Senate in 2022, regardless of Blunt's plans. Greitens has been making the rounds, not so quietly, and he has been a frequent guest on Fox News. He has painstakingly attempted to revitalize his tarnished image. Ultimately, Greitens indeed announced his candidacy for Senate on a Monday night appearance on Fox News channel. Greitens is in.

Greitens' announcement has Republican Party leaders in a "anyone but Greitens" mindset now. This might benefit the first Republican candidate to announce, Missouri Attorney General Eric Schmitt, who has proven extremely shrewd at moving up the political ladder. Schmitt began as a State Senator from St Louis County. Then he ran and won a statewide race for state treasurer in 2016. Then two years later, when Josh Hawley became senator and vacated his attorney general post, Schmitt successfully convinced Governor Parson that he could get "2 for 1" if he appointed Schmitt as Attorney General. Schmitt quickly raised his national profile by obtaining a leadership post in the national Republican Attorneys General Association that has allowed him to set up a national fundraising apparatus, and he's a frequent visitor on the Fox Business News channel. Schmitt even met with Senate Republican Leader Mitch McConnell early in the jockeying.

Republican insiders will not want the Senate field diluted with multiple candidates. A crowded field will give Greitens an opportunity to secure the nomination. With Schmitt in early, there will now be efforts to keep others out.

But there are plenty of others that want in... Or are at least considering a run for Senate. Depending on who you ask, nearly every single member of the Missouri Congressional Delegation is a candidate. But in

particular, Ann Wagner (R-Ballwin), Vicky Hartzler (R-Harrisonville), and Jason Smith (R-Salem) are serious potential candidates. However, each of them would have to give up their Congressional seat to run. With respect to Wagner and Hartzler, many are criticizing the lack of female options. Both are strong candidates, but they are the only female options. Should a third white male enter the race, expect one of them to jump in.

Lieutenant Governor Mike Kehoe also took a pass on the Senate race in 2022. Rather, Kehoe officially announced that he will be a Republican candidate for Governor in 2024. This sets up an expected hard-fought Republican Primary in 2024, as Ashcroft is expected to run for Governor. Who else will step up and run for Governor? I guess it depends on who does or doesn't run for Senate... and who ultimately wins or loses.



*Pictured: Lieutenant Governor Mike Kehoe*

So with respect to the Republican Primary for U.S. Senate in Missouri, as of today, you have the two Erics: Greitens and Schmitt. Will there be more? Who knows.

And for Governor, as of today, the Republican Primary is a contest between Secretary of State Jay Ashcroft and Lieutenant Governor Mike Kehoe.

Oh... by the way... on the Democrat side, former State Senator Scott Sifton (D-St. Louis) has announced that he is pursuing the U.S. Senate race.

# CONTRACTOR MEMBERS

## Concrete Division

Alfred F. Mullen Concrete Contracting Co.	Mike Mullen	(314) 966-0177
Birkemeier Construction, Inc.	Jeff Birkemeier	(636) 978-8892
Boling Concrete Construction	Cindy Boling	(314) 772-6300
BuildPro STL Construction	Mike Tune	(314) 499-8181
Bumb Construction, Inc.	Dave Bumb	(314) 291-4284
Byrne & Jones Concrete	Carl Rouse	(314) 567-7997
Concrete Strategies, LLC	Pat Moriarity	(314) 595-6300
Contegra Services, LLC	Jim Mundy	(618) 219-4895
E. Meier Contracting, Inc.	Rod Fain	(636) 300-0908
Fenix Construction Company	Steve Ladenberger	(314) 892-4700
Hawkins Construction and Flat Work LLC	Bob Hawkins	(636) 409-1115
Hoette Concrete Construction Co.	John Hoette	(314) 895-5000
J.S. Aubuchon Concrete Company	Jerry Aubuchon	(636) 661-5655
Joint Sealing Solutions	Blake Gamber	(314) 229-1460
Karrenbrock Construction, Inc.	Roger Karrenbrock	(636) 828-5420
Musselman & Hall Contractors, LLC	Keith Ahal	(314) 739-1142
O'Basuyi Construction, LLC	Patrick O'Basuyi	(314) 462-0620
Oreo & Botta Concrete Company	Tom Milne	(314) 427-3800
R. V. Wagner, Inc.	Dan Wagner	(314) 892-1600
Scharf Construction Co., LLC	Rick Scharf	(314) 869-0060
Spencer Contracting Company	Tony Spencer	(314) 843-5166
Vee-Jay Cement Contracting Company, Inc.	Sam Vitale	(314) 351-3366

## Earthmoving Division

Ballmann Earthworks, LLC	Jon Ballmann	(636) 236-4242
Bloomsdale Excavating Co., Inc.	Scott Drury	(573) 483-2564
Brandt Contracting, Inc.	Sedrick Brandt	(636) 352-4818
Budrovich Excavating & Contracting	Jeff Budrovich	(314) 892-3030
Busken Construction Company	David Busken	(314) 630-8866
Interstate Equipment, Inc.	Steve Lawrence	(636) 387-7700
Jones Grading & Excavating, Inc.	Noel Jones	(314) 647-1697
K. J. Unnerstall Construction Company	Kurt Unnerstall	(636) 239-2028
Kendall's Hauling, LLC	Kendall Davidson	(314) 517-0905
Kuesel Excavating Co., Inc.	Mike Steiniger	(636) 978-3478
McFry Excavating, Inc.	Doug Pavis	(636) 386-4779
Nor-Vel Grading & Excavating, LLC	Matt Beckmann	(636) 387-1888
Plattin Creek Excavating, LLC	Mike Harman	(314) 267-7650
R & K Excavation, Inc.	Kyle Faulkner	(636) 937-1268
Rich Gullet & Sons, Inc.	Randy Gullet	(636) 271-2327
Sellenriek Grading Company, Inc.	Drew Sellenriek	(636) 938-9299
Semke Grading, LLC	Brenda Semke	(636) 250-4225
Town & Country Grading, Inc.	Alan Laughlin	(636) 475-7887

## Highway/Bridge Division

AMCON Municipal Concrete, LLC	Paul Amelong	(636) 379-9396
Gershenson Construction Co., Inc.	Ed Gershenson	(636) 938-9595
Krupp Construction, Inc.	John Meiner	(636) 391-8844
M & H Concrete Contractors, Inc.	Mark Rubinstein	(636) 379-9682
Millstone Weber, LLC	Thom Kuhn	(636) 949-0038
N.B. West Contracting Company, Inc.	Jim Fitzgerald	(314) 962-3145
Pace Construction Company	Ryan Casey	(314) 524-7223
Pavement Solutions, LLC	Matt St. John	(636) 970-2727

## Asphalt Paving Division

Accurate Asphalt Paving Co., Inc.	Dan Lucas	(636) 343-5199
Byrne & Jones Construction	Brian Goggins	(314) 567-7997
Diversified Contractors	Brad Laramie	(314) 638-2500
Ford Asphalt Company, Inc.	Brad Fritsche	(314) 291-2600
Jokerst Paving & Contracting	Grant Jokerst	(636) 937-7101
L. Keeley Construction	Matt Taylor	(314) 421-5933
Leritz Contracting, Inc./Busy Bee Paving, Inc.	Joe Leritz	(314) 821-2615

## Landscaping Division

A. Waldbart & Sons Nursery	Jay Behle	(314) 895-4589
Baxter Farms & Nurseries	Adam Guthrie	(314) 542-9400
Chesterfield Irrigation Co.	Dave Horwitz	(636) 537-9795
Conoyer Brothers Landscaping, Inc.	Craig Conoyer	(636) 397-7217
ECM Ecological Services, Inc.	Doug Bauer	(314) 478-2388
ECO Constructors	Shawn Garland	(636) 561-3158
Greenspace Landscaping	Stephen Kelly	(314) 895-8860
Keeven Brothers Landscaping, Inc.	Mike Keeven	(314) 837-6948
LandDesign, LLC	George Tucker, Jr.	(636) 332-4500
Midwest Turf Contractors	Charity Keeven	(636) 926-9988
Professional Irrigation Systems	Jon Lauer	(636) 695-7800
Roden's Landscaping, Inc.	Steve Roden	(636) 561-3947
ROSCH Midwest, LLC	Scott Rozier	(636) 519-7770
Schaefer-Meyer Seed-Sod Div. 1, Inc.	Greg Meyer	(636) 947-7173
Site System Landscaping, LLC	Kathy Roden	(636) 332-7333

## Sewer/Utility Division

Aztec Construction Specialties, LLC	Hector Maldonado	(618) 223-9936
Bates Utility Company, Inc.	Tim Bates	(636) 939-5628
Bi-State Utilities Company	Mike Jerome	(314) 209-0202
C.E. Bollmeier Co., Inc.	Bill Bollmeier	(314) 298-7885
Castle Contracting, LLC	Aaron Retherford	(314) 421-0042
David Mason + Associates	Spencer Mason	(314) 534-1030
Fred M. Luth & Sons, Inc.	Mike Luth	(314) 771-3892
Girdner Contracting LLC	Bridget Girdner	(314) 605-4301
J & J Boring, Inc.	Jennifer Bouquet	(636) 566-6766
J.H. Berra Construction Company, Inc.	Frank Berra	(314) 487-5617
J.W. Bommarito Construction Co., Inc.	Joe W. Bommarito	(314) 353-0104
Karrenbrock Excavating LLC	Doug Bierman	(636) 828-5420
Kelpe Contracting, Inc.	Tom Kelpe	(636) 458-1400
Luther's Supply, LLC	Amber Boykins	(314) 385-6499
Poeling Construction	Shane Poeling	(636) 463-2437
S & S Utility Contracting Company, Inc.	Danny Purler	(314) 220-5161
SAK Construction	Jerry Shaw	(636) 385-1500
Semke Pipe Works, Inc.	Brenda Semke	(636) 250-4225
Southern Ditching & Excavating Company	T.J. Moor	(636) 441-1112
TaylorMade Construction, LLC	Andre Taylor	(314) 868-1005
Unnerstall Contracting Company, LLC	Steve Unnerstall	(636) 257-3003
Williams Tunnelling Industries, Inc.	Edison Williams	(314) 925-8649
XL Contracting, Inc.	Ken Novel	(636) 970-2710

## Specialty Division

AgriCycle, Inc.	Patrick Geraty	(636) 861-3344
All Star Concrete Pumping	Keith Dennis	(636) 475-9539
Badger Daylighting Corporation	Benji Koonce	(314) 954-7192
C2 Service Group, Inc.	Lorri Keenum	(636) 283-5031
Collins & Hermann, Inc.	Mike Shepard	(314) 869-8000
Drainscapes	Casey Graves	(314) 892-9888
Drilling Service Company	Sean Jackson	(314) 291-1111
Elastizell of St. Louis, Inc.	Jane Megown	(636) 225-4311
Fick Supply Service, Inc.	Dave Fick	(314) 560-0146
George McDonnell & Sons Tuckpointing Co., Inc.	Tom McDonnell	(314) 739-0468
GS Grinding Services, LLC	Dave Grimes	(636) 474-1183
Hansen's Tree Service & Environmental Resources	Ken Byrne	(636) 379-1830
Ideal Landscape Group	Dave Buckel	(314) 892-9500
J&R Concrete Services, LLC	Stephanie Johnson	(314) 596-2311
Kurtz Nursery and Topsoil	Matthew Kurtz	(636) 405-2667
McConnell & Associates Corporation	Greg Lucas	(314) 962-1920
Native Landscape Solutions, Inc.	Chuck Caverly	(314) 544-7918
Premier Demolition, Inc.	Bill Buell	(314) 645-5566
Reinhold Electric, Inc.	Jerry Reinhold	(314) 631-1158
Retaining Wall Solutions	Michael Yount	(314) 842-8200
Soil Installers	Brent Kerns	(618) 235-5595
Supplied Industrial Solutions	Stephen Brock	(618) 452-8151
Thomas Industrial Coatings, Inc.	Don Thomas	(636) 475-3500
Traffic Control Company	Joe Backer	(636) 225-7800
TraMar Contracting, Inc.	Peggy McGrath	(636) 255-0808
Two Alpha Contracting, LLC	Rhiannon Parisi	(636) 384-1296

# March/April





# ASSOCIATE MEMBERS

1st Advantage Bank	Greg Smith	(636) 970-0440	Kohrs Truck & Auto Repair, Inc.	Harold Kohrs	(636) 240-7935
24/7 OnSite Cameras	Nick Bartolotta	(314) 718-0453	Lizmark Branded Solutions	Liz Tillman	(636) 938-5502
Acuity Insurance	AJ Gajdosik	(636) 287-2068	Luby Equipment Services	David Kedney	(636) 343-9970
Advanced Drainage Systems	Brian Snelson	(618) 593-6135	Luby Shoring Services, LLC	John Powell	(636) 660-7467
Agilis Systems	Sean Gaffney	(314) 732-4925	Magruder Limestone Company, Inc.	Jacob Fortner	(636) 528-4180
American Steel Fabrication, Inc.	Tim Thomas	(636) 475-7272	Mannino Truck Leasing, Inc.	Joe Mannino	(314) 393-0715
ASP Enterprises, Inc.	Don Thieman	(636) 343-4357	MayeCreate, LLC	Stacy Brockmeier	(573) 447-1836
Audio Video Concepts	Rob Roessler	(618) 281-4164	Middendorf, Inc.	Allan Middendorf	(618) 540-8446
Bank of Springfield (BOS Bank)	Marty McCabe	(314) 888-6906	Mississippi Valley Equipment Company	Bob Clapsaddle	(314) 869-8600
BITCO Insurance Companies	Chris Demse	(314) 822-4446	Missouri Petroleum Products Company	Mike Hartman	(314) 219-7305
Bobcat of St. Louis	Mike Allen	(636) 225-2900	National Trench Safety	Scott Emmitt	(314) 383-0504
Bussen Quarries, Inc.	Mark Bussen	(314) 894-8777	Neenah Foundry Company	Brandon Ostendorf	(636) 928-1023
Carmody and Associates, Inc.	Robert Carmody, Jr.	(618) 231-8899	Nu Way Concrete Forms, Inc.	Mike Townsend	(314) 544-1214
CarsonAllaria Wealth Management	Joe Allaria	(618) 288-9505	OnSite Companies	Aaron Jackstadt	(636) 519-0507
Carter-Waters LLC	Ray Hillmann	(636) 940-0001	Pat Kelly Equipment Company, Inc.	Brian Kelly	(314) 895-9500
Central Power Systems	Chuck Bauers	(314) 427-4911	Peoples Savings Bank	Don Meyer	(636) 398-5600
Central Stone Company	Jeff Pullen	(314) 830-9000	Providence Bank	Nick Brunnworth	(636) 397-3804
Champion Precast, Inc.	Joel Anderson	(573) 384-5855	Purple Wave Auction	Scott Broz	(636) 725-6737
Charles L. Crane Agency Company	Frank Rebholz III	(636) 537-5641	Rackers & Fernandez, LLC	Sergio Fernandez	(636) 498-1900
Cintas First Aid and Safety	Annie Gitto	(314) 825-1369	Republic Services, Inc.	Jerry Ballard	(636) 947-5959
Clayton Engineering Company, Inc.	Steve Quigley	(314) 692-8888	Ritchie Bros. Auctioneers	Michael Juenger	(636) 751-8383
CMIT Solutions	Barry Herring	(636) 925-9920	Rock Hill Quarries Co.	Bruce Dresser	(314) 968-2336
CMW Equipment	Larry Glynn	(314) 993-1336	Roland Machinery Company	James Jesuit	(314) 291-1330
Contech Engineered Solutions, LLC	Mike Hill	(573) 380-0719	RubinBrown LLP	Ken Van Bree	(314) 290-3429
Core & Main	Randy Bradley	(314) 432-4750	Rudd Equipment Company	John Robinson	(314) 487-8925
County Materials Corporation	Joel Gardner	(217) 544-4607	Rush Truck Centers of Missouri, Inc.	Justin Demers	(314) 449-7200
Craftsmen Utility Trailer	John Zehnder, Jr.	(636) 795-6350	Safety International	Douglas Sicking	(636) 498-4476
CSTK	Allen Lane	(314) 771-6666	Safety Training Resources	Jeff Viehmann	(314) 808-3502
Dan Althoff Trucking, Inc.	Dan Althoff	(636) 677-7772	Sandberg, Phoenix & von Gontard, P.C.	Tony Soukenik	(314) 446-4279
Dewitt Insurance	Alex Toler	(314) 527-2522	Schmersahl Treloar & Co.	Marianne Biangardi	(314) 966-2727
Energy Petroleum Company	Steve Madras	(314) 383-3700	SCI Engineering, Inc.	Karl Koenigsfeld	(636) 584-7991
Enterprise Bank & Trust	Brian Green	(314) 543-3914	Silver Eagle Construction Products, Inc.	Erik Thompson	(636) 240-6300
EquipmentShare	David Meyer	(636) 459-8640	Simpson Materials Company	Steve Simpson	(636) 343-4944
Erb Equipment Company	Gregg Erb	(636) 349-0200	SITECH Midwest, LLC	John Simmons	(618) 314-8105
Fabick CAT	Dave Modglin	(636) 343-5900	SmithAmundsen LLC	Daniel Peters	(314) 719-3766
Federated Insurance	Cole Waddell	(316) 617-7880	St. Louis Composting	Roy Gross	(636) 861-3344
Fred Weber, Inc.	Jack Branz	(314) 344-0070	Topcon Solutions	Craig Ferris	(314) 416-4970
G.S. & S.	Chris Hyams	(314) 298-8100	Tramelli Industrial Products and Contractor Supply	Jim Tramelli	(314) 429-4100
Gateway Dredging & Contracting, LLC	Terry Bangert	(636) 665-5180	U.S. Bank	Sean Johnson	(314) 307-6256
Hanes Geo Components	Steve Wright	(636) 875-7317	United Rentals	Angie Wheeler	(314) 267-7621
Hayden Machinery LLC	Jeremy Hancock	(314) 550-1400	United Rentals -Trench Safety	James Dickey	(314) 729-0003
Heritage Petroleum, LLC	Mike Mabrey	(314) 504-3198	Vanguard Truck Centers	Dan Green	(618) 857-7625
Interstate Testing Services	Andy LaPlante	(314) 994-0641	Vermeer Midwest, Inc.	Chad Van Soelen	(636) 532-2332
J.D. Kutter	Brenda Mainer	(314) 444-4949	Wallis Lubricants, LLC	Kati Douglas	(636) 271-0900
J.W. Terrill, Inc.	Pete Mohs	(314) 594-2700	Warrenton Oil Company	David Baker	(636) 456-3346
John J. Guilfoy & Associates, LLC	John Guilfoy	(314) 781-1122	Western Ready-Mix, Inc.	Mike Reed	(636) 519-1522
K & K Supply Inc.	Matt Williams	(636) 349-1141	Wieser Concrete Products, Inc.	Drew Wieser	(618) 251-9210
K & P Precast, Inc.	Tammy Daugherty	(636) 978-3111	Winter Brothers Material Company	Ryan Winter	(314) 843-1400
Kienstra Co.	Dan Bruns	(314) 994-1616	Workplace Synergy	Maureen Trompeter	(314) 473-4665
Kienstra Precast, LLC	Steve Peery	(618) 482-3283			

**MAKE SITE WORK FOR YOU**

Call on SITE members for the highest quality products and services

**March/April**

## 2021 INVESTMENT IN INFRASTRUCTURE VIRTUAL EXPO

COVID-19 has had an impact on many SITE events, and the 2021 Investment in Infrastructure Expo was one of them. Instead of canceling the



event, the decision was made in late 2020 to host the 2021 expo virtually for the first and hopefully last time. Thankfully all the speakers, many who have been presenting their capital improvement projects and other bidding opportunities since the first Expo, were agreeable to present via computer and webcam. Each morning the week of February 22 - 26, SITE members were able to livestream presentations from MoDOT, Ameren Missouri, various county highway departments, MSD, St. Louis area Municipal League, St. Louis Federal Reserve, the US Army Corps of Engineers, and the City of St. Charles.

A benefit from a virtual expo is the ability to record the presentations. For those unable to view live, recordings of each of the daily presentations can be found at [www.sitestl.org](http://www.sitestl.org) under the resources tab.

Thank you to our Board of Directors, program committee, sponsors and staff for the vision and hard work to orchestrate a virtual event five days in a row!

## MARCH GENERAL MEMBERSHIP MEETING

SITE hosted a virtual general membership meeting on Tuesday, March 9. The virtual attendees were given an inside scoop on the upcoming Cardinals season from former Cardinal and World Series-winning pitcher Kyle McClellan.

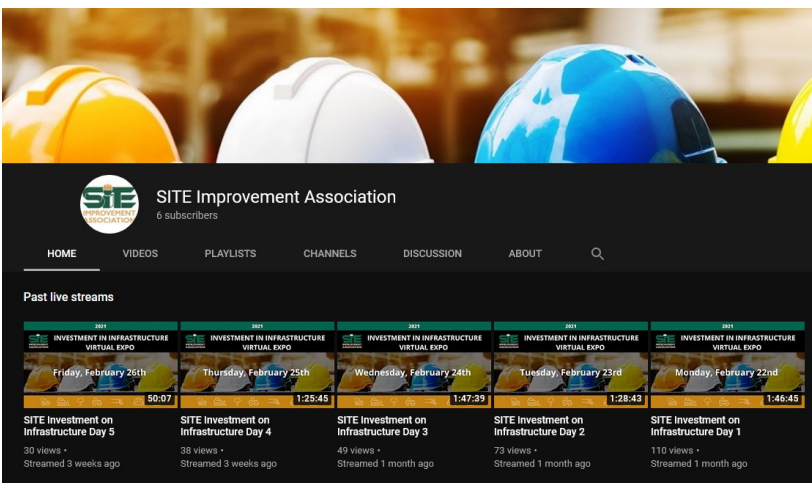
McClellan discussed what happened behind the scenes in the Nolan Arenado deal, the Cardinals roster and spring training efforts. He also discussed his charity, Brace for IMPACT 46, and its work in Haiti and St. Louis.

Thank you to Kyle and all those who participated in the virtual meeting. SITE plans to return to in person meetings as soon as possible.



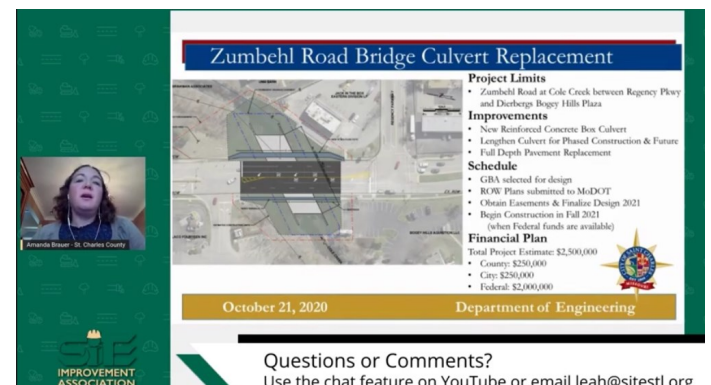
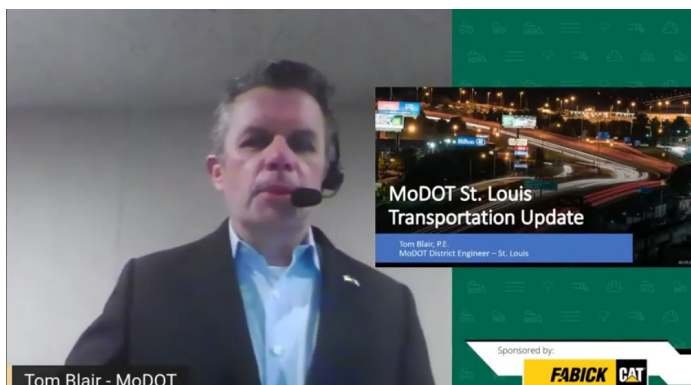
## MSD FY 2022 CIRP PRESENTATION

Mark your calendars for April 19 at 3 p.m. to join MSD presenting its FY 22 CIRP presentation. The presentation will take place via Zoom. Invitations, with the Zoom link to the meeting, will be sent out via email as the date gets closer.





# THANK YOU TO ALL OF OUR 2021 INVESTMENT IN INFRASTRUCTURE EXPO SPONSORS AND SPEAKERS



## SENATE DRIVES TRANSPORTATION FUNDING INITIATIVE, RUNS INTO ROADBLOCKS IN HOUSE

The Missouri Senate, prior to its mid-March Spring Break, passed SB 262, sponsored by Senate President Pro-Tem Dave Schatz (R-Sullivan). SB 262 is a comprehensive transportation funding initiative that would phase in both an increase in the motor fuel tax rate as well as registration fees on electric and hybrid vehicles. SB 262 passed the Senate by a Vote of 21-13.

Senate action was delayed as Senator Bill Eigel (R-Weldon Springs) filibustered and held SB 262 for ransom over the failure of SB 24, his legislation to eliminate the Personal Property Tax in Missouri. Senator Eigel then personally held SB 262 hostage to revive his failed legislation. After several hours of negotiations between Senators Eigel and Schatz, a deal was reached to enable SB 262 to advance, and a motion was made to reconsider the failed vote on SB 24. SB 262 was passed the next day.

SB 262 increases the motor fuel tax by 2.5 cents per year for five years, implementing a total 12.5 cent increase when fully implemented in 2026. In addition, the legislation doubles electric and hybrid vehicle registration fees over a 5-year period, increasing by 20 percent annually.










SB 262 implements the funding increases without requiring a statewide referendum. If passed by the House of Representatives and signed by Governor


Parson, the funding increases will go into effect. This feature is enabled via a refund component that is included in the legislation. A motorist is able to apply annually for a refund of the incremental increase in taxes paid at the pump throughout the year. By keeping receipts and making application to the State annually, a person is eligible for the refund. Vehicles in excess of 26,000 lbs are exempt from claiming the refund.


The legislation's fate is less certain in the House. HB 1044, as similar proposal introduced by Representative Becky Ruth (R-Festus) languished in the House. The House is generally a more conservative and... chaotic body. SITE and industry peers will need to put forth a significant grassroots effort to garner support of rank-and-file Representatives. As of this writing, SB 262 has not yet been assigned to the Transportation Committee for a hearing. Once this action takes place, the legislation has a chance. Stay tuned...


In its current form, SB 262 does the following:


-  Enacts a 12.5 cents/gallon increase in the state motor fuel tax, phased in over 5 years.
-  Allows taxpayers to claim a refund on the additional state motor fuel tax paid (over the existing state motor fuel tax) and outlines the process for claiming refunds.
-  Requires claimants to maintain and keep records for 3 years to substantiate all claims for exemption and refund of the motor fuel tax.
-  Allows the Department of Revenue to investigate refund claims.
-  Requires the Department of Revenue to pay interest on refund claims not processed in a timely manner.
-  Prohibits refund claims for motor vehicles a gross vehicle weight rating of more than 26,000 lbs.

 Allows existing motor fuel tax exemption claims for non-highway use to be filed electronically. (This was a pre-existing exemption that is being streamlined.)

 Increases the fees for alternative fuel decals by 20 percent per year for a period of 5 years, except that the fee for vehicles over 36,000 pounds is increased by 10 percent per year for a period of 5 years, and the fee for temporary decals is not modified.

 Establishes an Electric Vehicle Task Force and specifies who will serve on the task force. The task force will make recommendations regarding the impact of electric vehicle adoption on transportation funding. The task force shall deliver a written report to the General Assembly and the Governor no later than December 31, 2022.

 Increases, from 10 years to 20 years, the maximum age of motor vehicles required to have odometer readings recorded in certain circumstances. A corresponding change is made with regard to odometer fraud offenses. It also allows the Department of Revenue to accept electronic signatures on written powers of attorney authorizing mileage disclosures and transfers of ownership.

 Enacts a lifetime ban from driving a commercial motor vehicle for any person convicted of using a commercial motor vehicle in the commission of a felony involving "severe forms of human trafficking in persons," as defined by federal law.

## TUNE IN TUESDAYS



## HOST A TUNE IN TUESDAY

Looking for a way to share your services and expertise with SITE's membership? Or showcase a unique job? This is your opportunity to get in front of SITE membership!

SITE is looking for interested members, both associate and contractor, to host educational webinars. If you are interested in hosting a webinar and offering topics of expertise, please submit your information below. This is a great opportunity to get in front of SITE's members and educate them on topics relative to their business while maintaining social distancing. It will also provide members a chance to get a better understanding of the services each company/firm provides.

## 2021-2022 MEMBERSHIP DIRECTORY

Forms have been emailed to key contacts regarding entries in SITE's upcoming membership directory. If you wish to make any changes to your directory entry, please note changes on your form and return to [leah@sitestl.org](mailto:leah@sitestl.org) no later than April 16, 2021. If you're interested in advertising with SITE, contact Leah about opportunities for advertising in SITE's directory, on the website or even in this newsletter!



### MEMBERSHIP DIRECTORY

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# LABOR REPORT

BY JEREMY BENNETT

## SITE-CEMENT MASONS LOCAL 527 NEGOTIATIONS

SITE and Cement Masons Local 527 have finalized a new 5-year Collective Bargaining Agreement. The bargaining groups worked diligently over two months to create this new contract, which emphasizes an investment in the joint apprenticeship program, journeyman upgrade training, and increases contractor flexibility. A new section in the agreement allows for contractors to work an employee up to 8 days, paying cement masons apprentice scale wage only, before enrolling them into the apprenticeship program or journeyman status. This contractual change gives the employer an economic break for trying out a potential cement mason. Currently the contract states the employee would be paid at the full journeyman scale until registered in the apprenticeship program. The contract also expands the lunch hour and creates flexibility for the employer to use alternative substance abuse programs and providers. A joint training task force is being created to review the current cement mason joint apprenticeship program and evaluate any needs the program might have. SITE will have representation on the task force.

The contract averages a 2.5 percent increase over 5 years with the following economics:

**2021** - 1st Year - \$1.45

**2022** - 2nd Year - \$1.40

**2023** - 3rd Year - \$1.40

**2024** - 4th Year - \$1.40

**2025** - 5th Year - \$1.40



SITE's bargaining committee was led by Pat Moriarity (Concrete Strategies), Bob Hawkins (Hawkins Construction and Flat Work), Chuck Vitale (Vee-Jay Cement Contracting) and John Hoette (Hoette Concrete Construction).

Thank you to SITE's bargaining committee for all your hard work and time spent on behalf of SITE's Members!

## SEED/SOD AND NURSERY CONTRACT WITH IRRIGATION ADDENDUM AND MODULAR BLOCK WALL NEGOTIATIONS

SITE's Landscaping and Modular Block Wall contractors are currently negotiating new Collective Bargaining Agreements with Laborers Local 110 and the Missouri-Kansas Laborers District Council. Both contracts are set to expire May 1, 2021. The bargaining committees have met in March and have numerous meetings scheduled for April. More information will be forthcoming.

## WAGE NOTIFICATIONS

Wage notifications for the Operators, Cement Masons, and Laborers/Operators Asphalt Paving Agreements, Landscaping Agreement, Irrigation Addendum and Modular Block Wall will be sent out in the month of April.

## MISSOURI PREVAILING WAGE UPDATE - ANNUAL WAGE ORDER 28

Annual Wage Order 28 is now in review and can be viewed at <https://laborwebapps.mo.gov/dls/prevailingwage>. Many of the wages in review for the counties in and around St. Louis appear to be very close to the contractual wages for the various trades SITE has agreements with. This is great news! SITE encourages contractors to submit their wages each year before the January 31 deadline. Many of SITE's members have payroll personnel who have worked very hard to break out their hours and submit them to the state for each county, and for each occupational title. This effort keeps union contractors competitive when bidding on public works projects. SITE is sending a huge thank you to all the payroll personnel for their efforts. As a reminder, the new annual wage order 28 will become effective July 1, 2021. Be aware that when bidding public work subject to this wage order, you will have to pay the higher rate of either the new wage order or union contract.



# FROM THE SAFETY SIDE

Wear some **Orange for SAFETY!** The 2021 National Work Zone Awareness Week will take place April 26-30. SITE encourages membership to take time during the month of April for a special meeting or toolbox talk with your employees to discuss hazards in and around work zones. The motto for this year's week is "Drive Safe. Work Safe. Save Lives."

**Drive Safe.** A reminder that work zones need everyone's undivided attention. When approaching a work zone, motorists should always slow down, follow all posted signs, be alert, and remain calm. Risky driving behavior affects more than just the driver – everyone's lives and families are at stake.

**Work Safe.** Technology is helping to make work zones safer by collecting data and automating processes, which can remove workers from dangerous situations and provide motorists with important information. It is also a reminder that work zone safety begins with workers who are dedicated to safety.

**Save Lives.** If we **ALL** work together, we can achieve zero deaths on our roads and in our work zones!



## SAFETY TIPS FOR DRIVING IN WORK ZONES

**Plan ahead.** Work zones account for an estimated 10 percent of overall congestion and nearly 24 percent of unexpected freeway delays. Expect delays, plan for them, and leave early to reach your destination on time. When you can, avoid work zones altogether by using alternate

routes.

**Obey road crews and signs.** When approaching a work zone, watch for cones, barrels, signs, large vehicles, or workers in bright-colored vests to warn you and direct you where to go.

**Slow down.** Look for signs indicating the speed limit through the work zone. Keep a safe distance from the vehicle ahead of you and follow the posted speed limit.

**Move over.** Most state move-over laws apply when passing work crews and official vehicles parked on the shoulder with flashing warning lights.

**Avoid distractions.** Keep your eyes on the road and off your phone. Distracted driving is dangerous, claiming 3,142 lives in 2019.

**Watch for sudden stoppages.** 25 percent of fatal work zone crashes involved rear-end collisions.

**Watch for large vehicles.** Don't make sudden lane changes in front of trucks that are trying to slow down. In 2017, 50 percent of fatal work zone crashes involving large trucks or buses occurred on rural roadways. Between 2013 and 2017, fatal work zone crashes involving large trucks increased by 43 percent. Source: ATSSA

Distracted Driving Awareness Month in April is a united effort to recognize the dangers of and eliminate preventable deaths from distracted driving. Join SITE to help save lives. Every day, at least nine Americans die and 100 are injured in distracted driving crashes. Cell phones, dashboard touchscreens, voice commands and other in-vehicle technologies pose a threat to our safety. The consequences of those distractions are not worth the convenience they offer. Ignore the distractions and #justdrive to keep us all safer on the roads.

SITE has plenty of Phone Down -Slow Down Safety Cone Bumper Magnets available for our members. The magnets are great awareness messages for drivers and can easily be placed on vehicles without any sticky mess. Please inquire with Rhonda Arnold at SITE's office about the magnets.





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## 2021 UPCOMING EVENTS

Mon., April 19     **MSD FY 2022 CIRP PRESENTATION**  
Via Zoom

Wed., May 12     **NETWORKING EVENT**  
Topgolf Chesterfield

Mon., August 16     **SITE GOLF TOURNAMENT & DINNER**  
Norwood Hills Country Club

**Visit [sitestl.org](http://sitestl.org) for more upcoming events**