



“CHRISTMAS DOESN’T COME FROM A STORE. MAYBE CHRISTMAS PERHAPS MEANS A LITTLE BIT MORE.” – DR SEUSS

Over 220 SITE members flooded Bogey Hills Country Club to celebrate the holiday season during the annual Holiday Happy Hour in December. Amongst the camaraderie and laughter were giving spirits as the sponsored charity of the year, American Cancer Society’s Hope Lodge of St. Louis, received over \$19,500 in member donations. For patients struggling with intense cancer treatment, Hope Lodge offsets housing and grocery needs with free room accommodations, nourishing meals, and a supportive care team. SITE Advancement Foundation matched another \$19,500 for a whopping total of \$39,000! Hope Lodge representative Laura Ozenkoski was shocked by the donations from the members and absolutely thrilled with the results from the lottery tree auction and gift card donations. The evening was capped off with great food, drinks, networking, and pictures by the beautiful tree. Christmas spirit was in such full swing that even Dr. Seuss could see that Christmas means everything.

SITE IMPROVEMENT ASSOCIATION NEWSLETTER

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MEMBERSHIP UPDATE

SITE would like to welcome its newest members:



LANDSCAPING DIVISION

Missouri Constructors

(636) 358-3535
Gabriel Cardenas



SEWER/UTILITY DIVISION

SweenCo LLC

(636) 699-6882
Sarah Sweeney



SPECIALITY DIVISION

Dynamic Logistics

(314) 562-6999
Malcolm Nyatanga



SPECIALITY DIVISION

Next Contracting

(618) 910-9468
Abby Haefner



ASSOCIATE MEMBER

Horton Supply

(314) 791-0760
Cody Edwards

PLATINUM HARDHAT	GOLD HARDHAT	SILVER HARDHAT	BRONZE HARDHAT
\$5,000 INCLUDES	\$2,500 INCLUDES	\$1,200 INCLUDES	CONTRACTOR DUES \$650
2024 ANNUAL MEMBERSHIP DUES	2024 ANNUAL MEMBERSHIP DUES	2024 ANNUAL MEMBERSHIP DUES	ASSOCIATE DUES \$600
SITE's 2024 GOLF TOURNAMENT 1 FOURSOME 2 HOLE SPONSORSHIP	SITE's 2024 GOLF TOURNAMENT 2 HOLE SPONSORSHIP	SITE's 2024 GOLF TOURNAMENT 1 HOLE SPONSORSHIP	
COMPANY LOGO LOGO SHOWCASED ON MEMBERSHIP LEVEL BANNER AT SITE EVENTS LOGO SHOWCASED ON EVENT PROMOTIONAL EMAILS	COMPANY LOGO LOGO SHOWCASED ON MEMBERSHIP LEVEL BANNER AT SITE EVENTS LOGO SHOWCASED ON EVENT PROMOTIONAL EMAILS		
THIS LEVEL INCLUDES A \$2,000 CONTRIBUTION TO SITEPAC AND A \$100 DONATION TO THE SCHOLARSHIP FUND FROM YOUR COMPANY	THIS LEVEL INCLUDES A \$1,100 CONTRIBUTION TO SITEPAC AND A \$100 DONATION TO THE SCHOLARSHIP FUND FROM YOUR COMPANY	THIS LEVEL INCLUDES A \$200 CONTRIBUTION TO SITEPAC AND A \$100 DONATION TO THE SCHOLARSHIP FUND FROM YOUR COMPANY	VOLUNTARY CONTRIBUTIONS FOR BOTH SCHOLARSHIP FUND AND SITEPAC WILL BE REQUESTED FROM COMPANIES AT THIS LEVEL

Payment deadline for PLATINUM and GOLD levels to receive full promotional benefits: February 1, 2024. PLEASE NOTIFY SITE STAFF IF YOU ARE PAYING BY CHECK FOR PLATINUM OR GOLD MEMBERSHIP.

As 2023 slowly comes to an end, SITE's membership has reached an all-time high with 256 members (139 Contractor members and 117 Associate members). SITE's Board of Directors and staff says "Thank You" for your continued support!

Take advantage of marketing your company, contributing to SITEPAC, retaining a foursome for the SITE golf tournament, and more with the new 2024 membership level options. You can keep the same SITE membership you had in 2023 with the Bronze Hardhat Level. The membership levels were approved by the Board of Directors as a marketing tool, early golf registration, and a way to increase

SITE's political action fund to assist with Private Prompt Pay Efforts and Missouri One Call reform. You can see all the benefits of each level above.

The 2024 membership dues renewal invoices were mailed mid-December, and payment would be appreciated by February 1. If you have any questions regarding your 2024 membership dues, please email Leah at leah@sitestl.org, Rhonda at rhonda@sitestl.org, or call SITE's office at (314) 966-2950. Dues can be paid via credit card or check.

Thank you for your continued support of your Association. We look forward to serving you in the years to come!



EXECUTIVE DIRECTOR'S COLUMN

JEREMY BENNETT

2023 has been an incredible year for SITE Improvement Association! Let's recap, shall we?

- 🏗️ The investment in infrastructure expo was reimagined to change the trade floor layout and delivery of bidding opportunities, and that event grew from 400 attendees to over 750!
- 🏗️ SITE announced its endorsement of Mike Kehoe for Missouri's next governor. This was special because this was the first time SITE had ever publicly endorsed a candidate. Mike Kehoe is the right person for the job, so let's encourage those around us to support Mike to victory in 2024!
- 🏗️ The board executed the purchase of a 6,000 square foot building adjacent to the current SITE office that is currently being remodeled into a first-class professional development and training facility for SITE's members. Crossing our fingers for a May 1, 2024, completion.
- 🏗️ The SITE golf tournament and clay bird shoot fundraiser sold out in under two weeks! All networking events had exceptional attendance, with a staggering increase at the holiday happy hour from 120 people in 2022 to over 240 in 2023!
- 🏗️ SITE's training and professional development classes have been well attended – really pushing the need for a larger training facility.
- 🏗️ Nearly \$40,000 raised over the course of the year for the American Cancer Society.
- 🏗️ The Young Executives of SITE expanded their steering committee to prepare for their membership growth of over 70 YES members.
- 🏗️ The SITE Board adopted new membership levels of SITE.
- 🏗️ Navigated intense Local 513 negotiations with a dedicated negotiating committee.

🏗️ Andre Taylor (TaylorMade Construction, LLC) became the first African American to be elected to the SITE Board of Directors.

🏗️ Steve Roden became the first president to emerge from the Landscaping Division of SITE

There's so much more that I can't fit here, but lastly, thank you to SITE's Board for its AMAZING leadership. Your vision and decisions have elevated YOUR association to new heights and set a path for future success. Thank you to the outgoing Board Members for your years of service: Chris Gottman (Millstone Weber, LLC), Tom Kelpé (Kelpé Contracting, Inc.), Jaimie Chier (Premier Demolition, Inc.), Past President Pat Moriarity (Concrete Strategies, LLC), and Chris O'Hagan (JD Kutter).

Congratulations to our new Board Members: Tony Hawkins (Hawkins Construction and Flat Work LLC), Andre Taylor (TaylorMade Construction, LLC), Chris West (N.B. West Contracting Company, Inc.), Mike Tallis (Cherokee Hauling, LLC), and Terry Bangert (Gateway Dredging and Contracting, LLC). Looking forward to working with everyone in 2024.

At the last Board meeting, your new Executive Officers for 2024 were elected.

President: Mike Shepard (Collins and Hermann, Inc.).

Vice-President: Kurt Unnerstall (K.J. Unnerstall Construction Company) and

Secretary/Treasurer: Kevin Klette (Byrne and Jones Construction)

Of course, a huge thank you goes to SITE's team members, Leah, Rhonda, Burnea, and Aaron, for all their hard work to make this organization beat consistently.

I wish all SITE members and their families peace and joy throughout this holiday season and a Happy/Healthy/Prosperous 2024! Let the good times roll.



LEGISLATIVE REPORT

BY AARON GRIESHEIMER



Can you believe it? The 2024 legislative session is just around the corner; the General Assembly is set to kick off on Wednesday, January 3. As we reflect on the past legislative session, we celebrate several victories for the construction industry, notably the allocation of \$2.8 billion for the expansion of I-70 from Blue Springs to Wentzville. However, with the upcoming session comes a diminished optimism.

Next year is an election year, so the political landscape is in flux, with five current state senators and 10 state representatives declaring their intent to vie for different elected positions, whether at the state or federal levels.

As some of my former colleagues bluntly predict, “it’s going to be a circus.” With that being said, here is a summary of some legislative issues that will make headlines next year.

I-44 WIDENING IMPROVEMENTS

The House is starting budget discussions for FY2025 more than a month earlier than usual, following the Senate’s rejection of specific funding initiatives in the last legislative session. For example, the House Subcommittee on Appropriations - Public Safety, Corrections, Transportation, and Revenue met Wednesday, December 13.

During the last session, Governor Parson gave approval for a \$20 million environmental study encompassing the entirety of I-44. Once the environmental study on I-44 is completed, there is potential for a comparable rebuilding proposal to emerge from the legislature, mirroring the recent actions taken for I-70. While the environmental study will take years to complete, I predict Senator Hough may attempt to secure funding for the project while resources are still available (federal surplus), which would be a huge legislative accomplishment for his district.

Nevertheless, it was noted earlier this month that

state revenue projections for the upcoming year are expected to remain unchanged or flat. To mitigate the impact of inflation, surplus dollars may be reallocated to other areas.

SPORTS BETTING IN MISSOURI

Currently, sports betting has been legalized in more than 30 states and the District of Columbia, with various forms including retail sportsbooks, online platforms, or both. Notably, the only state bordering Missouri that has yet to legalize sports betting is Oklahoma. The House has voted in favor of legalizing the practice, but progress in the Senate has stalled due to disputes surrounding the widespread presence of unregulated slot machines in gas stations, bars, and truck stops.

Growing impatient with the Missouri General Assembly, professional sports teams in the state—such as the St. Louis Cardinals, Blues, and City soccer club—are taking matters into their own hands. Cardinals’ President Bill DeWitt III is spearheading an initiative petition seeking voter approval to legalize sports betting in Missouri. In November, Secretary of State Jay Ashcroft approved final ballot language, prompting organizers to choose one of eight versions for voter consideration. The next step involves trying to collect enough signatures statewide to place the measure on the ballot.

TAX CREDITS FOR CHILDCARE PROVIDERS

Across various industries, companies are grappling with workforce shortages. In fact, the Missouri Chamber has stressed that the lack of childcare providers is a statewide economic issue that is hurting businesses’ ability to recruit and retain workers. For some parents, the rising cost of childcare makes staying at home a more financially viable option. Last year, the legislature failed to pass a tax

credit package for childcare providers, and businesses who help to cover the childcare costs of their employees. As much as we talk about political division in Jefferson City, this should be a bi-partisan slam dunk.

MEETING WITH MOTOR CARRIER SERVICES

On November 9, SITE Improvement Association and Matt Kelpé of Kelpé Contracting traveled to Jefferson City to meet with Aaron Hubbard, the director of motor carrier services at the Missouri Department of Transportation (MoDOT). The purpose of the meeting was to offer suggestions to the motor carrier services division and ask for changes to its program to benefit contractors and the construction industry.



Here is a breakdown of several topics which were covered in the meeting:

- **Establish a graduated permit fee schedule for oversize and overweight heavy construction equipment**

In Missouri, contractors currently pay a single trip fee of \$135 for a permit to transport an 80,000 pound medium-sized excavator, whether it's for a 10-mile or 250-mile trip. While it may be cost-effective for statewide travel, it poses a less favorable scenario for those traveling within the St. Louis area.

- **Modify the urban curfews**

In St. Louis, excluding Route 370, all routes in the city and county have travel restrictions for wide loads (over 8' 6" wide, 14' high and 53' in length) from 6:30 a.m. to 9:00 a.m. and 3:30 p.m. to 6:30

p.m. This only allows contractors six and a half hours to transport heavy-duty equipment in St. Louis County.

- **Increase the maximum width for night hauling**

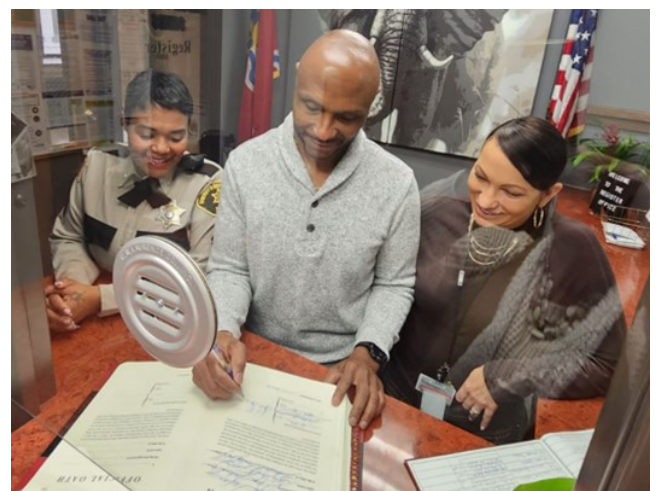
Night movement is permitted for hauling loads wider than 10 feet, six inches (10'6") for single-trip permits. However, on two-lane and multi-lane undivided state highways, contractors must utilize both front and rear escorts. MoDOT should consider expanding its limit to accommodate loads up to 12 feet, 6 inches wide and reducing the number of escorts required for loads narrower than that threshold.

In general, MoDOT was very receptive to most of the suggestions. However, as you can imagine, they affirmed that safety is their number one priority when considering any changes to the oversize/overweight restrictions.

STL CITY- BOARD OF EXAMINERS

Mike Jerome, previously with Bi-State Utilities, served on the Plumbers and Drainlayers Board of Examiners for the City of St. Louis for many years. Recently, Mr. Jerome has decided to step down from his position following his well-deserved retirement. We extend our sincere gratitude for his valuable contributions.

As we bid farewell to Mr. Jerome, we're pleased to announce Andre Taylor (Taylormade Construction, LLC) will fill the vacated seat. He was officially sworn in on November 29. We gratefully appreciate Andre's willingness to serve and know he will provide a wealth of expertise to this important role.





CONTRACTOR MEMBERS

Concrete Division

Alfred F. Mullen Concrete Contracting Co.	Mike Mullen	(314) 966-0177
Birkemeier Construction, Inc.	Jeff Birkemeier	(636) 978-8892
Boling Concrete Construction	Cindy Boling	(314) 772-6300
Builder's Bloc Contracting Services, LLC	Kevin Deptula	(314) 336-0200
Byrne & Jones Concrete	Kevin Klette	(618) 578-0931
Concrete Strategies, LLC	Pat Moriarity	(314) 595-6300
Contegra Services, LLC	Jim Mundy	(618) 219-4895
Fenix Construction Company	Steve Ladenberger	(314) 892-4700
Hawkins Construction and Flat Work LLC	Bob Hawkins	(636) 409-1115
HF Flatwork	Carl Hines	(636) 262-2684
J.S. Aubuchon Concrete Company	Jerry Aubuchon	(636) 661-5655
Joint Sealing Solutions	Blake Gamber	(314) 229-1460
Karrenbrock Construction, Inc.	Roger Karrenbrock	(636) 828-5420
Musselman & Hall Contractors, LLC	Keith Ahal	(314) 739-1142
Next Level Construction, LLC	Charlie Vitale	(314) 575-0285
Obax Infrastructures/O'Basuyi Construction	Patrick O'Basuyi	(314) 462-0620
Oreo & Botta Concrete Company	Tom Milne	(314) 427-3800
R. V. Wagner, Inc.	Dan Wagner	(314) 892-1600
Scharf Construction Co., LLC	Rick Scharf	(314) 869-0060
Spencer Contracting Company	Tony Spencer	(314) 843-5166
T and T Contracting Company	Malcom Thompson	(314) 267-3114
Vee-Jay Cement Contracting Company, Inc.	Stephen Krieger	(314) 351-3366
Vision Civil Construction, LLC	Julie VanCardo	(314) 445-2020

Earthmoving Division

Ballmann Earthworks, LLC	Jon Ballmann	(636) 236-4242
Bloomsdale Excavating Co., Inc.	Scott Drury	(573) 483-2564
Brandt Contracting, Inc.	Sedrick Brandt	(636) 352-4818
Budrovich Excavating & Contracting	Jeff Budrovich	(314) 892-3030
Busken Construction Company	David Busken	(314) 630-8866
K. J. Unnerstall Construction Company	Kurt Unnerstall	(636) 239-2028
Kamadulski Excavating	Ryan Fisher	(618) 931-3760
Kendall's Hauling LLC	Kendall Davidson	(314) 517-0905
Kuesel Excavating Co., Inc.	Mike Steiniger	(636) 978-3478
McFry Excavating, Inc.	Doug Povis	(636) 386-4779
Nor-Vel Grading & Excavating, LLC	Matt Beckmann	(636) 387-1888
PCX Construction, LLC	Matt Clark	(636) 287-1848
Rich Gullet & Sons, Inc.	Randy Gullet	(636) 271-2327
Sellenriek Grading Company, Inc.	Drew Sellenriek	(636) 938-9299
Semke Grading, LLC	Brenda Semke	(636) 250-4225
T & M Excavating, Inc.	Tony Gonzalez	(314) 220-3576
Town & Country Grading, Inc.	Alan Laughlin	(636) 475-7887

Asphalt Paving Division

Accurate Asphalt Paving Co., Inc.	Dan Lucas	(636) 343-5199
Byrne & Jones Construction	Brian Goggins	(314) 567-7997
E. Meier Contracting, Inc.	Rod Fain	(636) 300-0908
Ford Asphalt Company, Inc.	Brad Fritsche	(314) 291-2600
Jokerst Paving & Contracting	Grant Jokerst	(636) 937-7101
Keeley Construction	Matt Taylor	(314) 421-5933
Leritz Contracting, Inc./Busy Bee Paving, Inc.	Joe Leritz	(314) 821-2615

Landscaping Division

A. Waldbart & Sons Nursery	Jay Behle	(314) 895-4589
Baker Landscaping	Adam Baker	(636) 282-4140
Baxter Farms & Nurseries	Adam Guthrie	(314) 542-9400
Conoyer Brothers Landscaping, Inc.	Craig Conoyer	(636) 397-7217
DJM Ecological Services, Inc.	Doug Bauer	(314) 478-2388
Double Image Companies, Inc.	Jack Grubbs	(636) 639-2094
ECO Constructors	Shawn Garland	(636) 561-3158
Frisella Nursery & Landscape Group	Tony Frisella	(636) 798-2555
Givens Contracting LLC	Carl Givens	(573) 619-9959
Greenspace Landscaping	Stephen Kelly	(314) 895-8860
Jenkins & Sons Lawn Care, LLC	Anthony Robins	(314) 485-7002
Just in Time Lawn Care	Justin Augenstein	(636) 328-5886
LanDesign, LLC	George Tucker, Jr.	(636) 332-4500
MACC Contracting	Alex Straughn	(573) 745-7659
Meyer Landscape and Lawn LLC	Steven Meyer	(636) 346-7352
Midwest Construction Services	Cindy Thorne	(636) 337-7290
Midwest Turf Contractors	Charity Keeven	(636) 926-9988
Missouri Constructors	Gabriel Cardenas	(636) 358-3535
Professional Irrigation Systems	Jon Lauer	(636) 695-7800
Roden's Landscaping, Inc.	Steve Roden	(636) 561-3947
ROSCH Midwest, LLC	Scott Rozier	(636) 519-7770
Schaefer-Meyer Seed-Sod Div. 1, Inc.	Greg Meyer	(636) 947-7173
Site System Landscaping, LLC	Kathy Roden	(636) 332-7333
Stormwater Pro-ject STL, LLC	Drew Hane	(314) 315-5696
TerraScape Landscape Constructors	Joe Clohessy	(314) 220-7560

Highway/Bridge Division

AMCON Municipal Concrete, LLC	Paul Amelong	(636) 379-9396
Brewster Companies	Craig Schmidt	(314) 409-5149
Gershenson Construction Co., Inc.	Ed Gershenson	(636) 938-9595
KCI Construction	Tory Moorman	(314) 894-8888
M & H Concrete Contractors, Inc.	Rick Matteson	(636) 379-9682
Millstone Weber, LLC	Chris Gottman	(636) 949-0038
N.B. West Contracting Company, Inc.	Jim Fitzgerald	(314) 962-3145
Pace Construction Company	Ryan Casey	(314) 524-7223
Pavement Solutions, LLC	Matt St. John	(636) 970-2727

Sewer/Utility Division

Bahr Hydroexcavation, LLC	Leslie Bahr	(314) 809-1172
Bates Utility Company, Inc.	Tim Bates	(636) 939-5628
Bi-State Utilities Company	Mike Jerome	(314) 209-0202
C2 Service Group, Inc.	Lorri Keenum	(636) 283-5031
C.E. Bollmeier Co., Inc.	Bill Bollmeier	(314) 298-7885
Castle Contracting, LLC	Brian Carlson	(314) 421-0042
David Mason + Associates	Spencer Mason	(314) 534-1030
Fred M. Luth & Sons, Inc.	Mike Luth	(314) 771-3892
Girdner Contracting LLC	Bridget Girdner	(314) 605-4301
J & J Boring, Inc.	Jennifer Bouquet	(636) 566-6766
J & S Industrial Services, LLC	Billy Kinkel	(888) 217-6811
J.H. Berra Construction Company, Inc.	Frank Berra	(314) 487-5617
J.W. Bommarito Construction Co., Inc.	Joe W. Bommarito	(314) 353-0104
Karrenbrock Excavating LLC	Doug Bierman	(636) 828-5420
Kelpe Contracting, Inc.	Tom Kelpe	(636) 458-1400
M. Turpin Services	Mitchell Turpin	(636) 262-6230
Poeling Construction	Shane Poeling	(636) 463-2437
S & S Utility Contracting Company, Inc.	Danny Purler	(314) 220-5161
SAK Construction	Jerry Shaw	(636) 385-1500
SweenCo LLC	Sarah Sweeney	(636) 699-6882
Southern Ditching & Excavating Company	T.J. Moor	(636) 441-1112
TaylorMade Construction, LLC	Andre Taylor	(314) 868-1005
Unnerstall Contracting Company, LLC	Steve Unnerstall	(636) 257-3003
Williams Tunneling Industries, Inc.	Edison Williams	(832) 889-1468
XL Contracting, Inc.	Ken Novel	(636) 970-2710

Specialty Division

AgriCycle, Inc.	Justin Davis	(636) 861-3344
All Star Concrete Pumping	Keith Dennis	(636) 475-9539
Badger Daylighting Corporation	Benji Koonce	(314) 954-7192
Cherokee Hauling, LLC	Mike Tallis	(314) 393-7112
CNC Foundations, Inc.	Tom Layne	(618) 213-8853
Collins & Hermann, Inc.	Mike Shepard	(314) 869-8000
Custom Service Crane	Brian Klitzing	(217) 897-1700
Drainscapes	Casey Graves	(314) 892-9888
Drilling Service Company	Sean Jackson	(314) 291-1111
Dynamic Logistics	Malcolm Nyatanga	(314) 562-6999
Elastizell of St. Louis, Inc.	Jane Megown	(636) 225-4311
Fick Supply Service, Inc.	Dave Fick	(314) 560-0146
George McDonnell & Sons Tuckpointing Co., Inc.	Debbie Giebe	(314) 739-0468
GS Grinding Services, LLC	Dave Grimes	(636) 474-1183
Hansen's Tree Service & Environmental Resources	Ken Byrne	(636) 379-1830
Hillsdale Demolition Contracting	Lakkia Davis-Hynes	(314) 899-0333
i3 Broadband	Mike Elam	(314) 440-1445
Ideal Landscape Group	Dave Buckel	(314) 892-9500
J&R Concrete Services, LLC	Stephanie Johnson	(314) 596-2311
Jath Construction Company	Trish Herron	(314) 323-0288
Kurtz Nursery and Topsoil	Matthew Kurtz	(636) 405-2667
McConnell & Associates Corporation	Greg Lucas	(314) 962-1920
MW Drone Photography	Mark Wheeler	(314) 398-2569
Native Landscape Solutions, Inc.	Chuck Caverly	(314) 544-7918
Next Contracting	Abby Haefner	(618) 910-9468
Premier Demolition, Inc.	Bill Buell	(314) 645-5566
Reinhold Electric, Inc.	Jerry Reinhold	(314) 631-1158
Thomas Industrial Coatings, Inc.	Don Thomas	(636) 475-3500
Traffic Control Company	Janea Durbin	(636) 225-7800
Traffic Management, Inc.	Joseph Romaine	(314) 309-5928
TraMar Contracting, Inc.	Peggy McGrath	(636) 255-0808
TSI Global Companies	Tim Agler	(314) 220-2768
Two Alpha Contracting, LLC	Rhiannon Parisi	(636) 384-1296

November/December



ASSOCIATE MEMBERS

1st Advantage Bank	Joe Armour	(636) 970-0440	Kirby-Smith Machinery, Inc.	Matt Nelson	(314) 729-0125
24/7 OnSite Cameras	Nick Bartolotta	(314) 718-0453	Kohrs Truck & Auto Repair, Inc.	Harold Kohrs	(636) 240-7935
Acuity Insurance	AJ Gajdosik	(636) 287-2068	Lizmark Branded Solutions	Liz Tillman	(314) 394-0901
Advanced Drainage Systems	Brian Snelson	(618) 593-6135	Luby Equipment Services	David Kedney	(636) 343-9970
American Steel Fabrication, Inc.	Tim Thomas	(636) 475-7272	Luby Shoring Services, LLC	John Powell	(636) 660-7467
Amundsen Davis LLC	Daniel Peters	(314) 719-3700	M&T's Capital and Leasing Corp	Mike Range	(618) 606-1661
Archview Services	Alan Jackson	(314) 474-7800	Magruder Limestone Company, Inc.	Shelby Rowland	(636) 528-4180
ASP Enterprises, Inc.	Don Thieman	(636) 343-4357	Marsh McLennan Agency - St. Louis	Pete Mohs	(314) 594-2700
Bank of Old Monroe	Jenni Linton	(363) 665-5601	MayeCreate, LLC	Stacy Brockmeier	(573) 447-1836
Bank of Springfield (BOS Bank)	Daniel Steiniger	(314) 888-6693	McCoy Construction and Forestry	Andy Flinn	(636) 349-0200
BITCO Insurance Companies	Chris Demse	(314) 822-4446	Middendorf Logistics, Inc.	Doniella Snyder	(618) 540-8446
Bobcat of St. Louis	Ben Allen	(636) 225-2900	Midland States Bank	Maurice Allen	(314) 512-8535
Buckingham Wealth Management	Elliot Dole	(314) 743-2234	Midwest Monograms	Lisa Jury	(314) 565-6116
Carmody and Associates, Inc.	Robert Carmody, Jr.	(618) 231-8899	Mississippi Valley Equipment Company	Bob Clapsaddle	(314) 869-8600
Central Power Systems	Chuck Bauers	(314) 427-4911	Missouri Employers Mutual	Mark Woodward	(573) 289-5990
Central Stone Company	Randy Hackworth	(314) 830-9000	Missouri Petroleum Products Company	Mike Hartman	(314) 219-7305
Champion Precast, Inc.	Joel Anderson	(573) 384-5855	Neenah Foundry Company	Greg Hornbuckle	(314) 614-3627
Charles L. Crane Agency Company	Frank Rebholz III	(636) 537-5641	New Frontier Materials	Rusty Durbin	(314) 473-3434
City Rent a Truck	James McKinley	(314) 231-3100	Nu Way Concrete Forms, Inc.	Mike Townsend	(314) 544-1214
Clayton Engineering Company, Inc.	Steve Quigley	(314) 692-8888	OMG Construction Services	Tim Tobin	(314) 749-9113
CMIT Solutions	Dave Roberson	(314) 639-0143	Pacific GeoSource	Allen Akowicz	(636) 439-0341
CMW Equipment	Larry Glynn	(314) 993-1336	Pat Kelly Equipment Company, Inc.	Brian Kelly	(314) 895-9500
Consolidated Pipe & Supply Company	Chris Hausmann	(636) 825-6678	Paylocity	Libby Emmer	(314) 369-9540
Construction Risk Partners	Mark Gloriod	(314) 482-3587	Peoples Savings Bank	Don Meyer	(636) 398-5600
Contech Engineered Solutions, LLC	Rob Richardson	(417) 459-7875	Purple Wave Auction	Scott Broz	(636) 725-6737
Contractor Solutions	Wayne Reed	(816) 610-9331	Rackers & Fernandez, LLC	Sergio Fernandez	(636) 498-1900
Core & Main	Randy Bradley	(314) 432-4750	Ritchie Bros. Auctioneers	Andrew Dillard	(618) 792-1670
County Materials Corporation	Lyndell Borcherding	(618) 548-1190	Roadbuilders Machinery & Supply	Cody Swim	(913) 371-3822
Crafco, Inc.	Dave Kasprzyk	(314) 348-6497	Rock Hill Quarries Co.	Bruce Dresser	(314) 968-2336
Craneworks	Dan Christian	(636) 495-6080	Roland Machinery Company	James Jesuit	(314) 291-1330
Dan Althoff Trucking, Inc.	Dan Althoff	(636) 677-7772	RubinBrown LLP	Ken Van Bree	(314) 290-3429
The Daniel and Henry Co.	Richard Boyette	(314) 444-5011	Rudd Equipment Company	John Robinson	(314) 487-8925
Elm Production and Marketing	Lacy Gevers	(573) 220-7843	Rush Truck Centers of Missouri, Inc.	Justin Demers	(314) 449-7200
Energy Petroleum Company	Steve Madras	(314) 383-3700	Safety International	Douglas Sicking	(636) 498-4476
Enterprise Bank & Trust	Brian Geen	(314) 543-3914	Safety Training Resources	Jeff Viehmann	(314) 808-3502
Enterprise Truck Rental	Gable Fortune	(314) 803-4170	Sandberg, Phoenix & von Gontard, P.C.	Tony Soukenik	(314) 446-4279
EquipmentShare	David Meyer	(636) 459-8640	Schmersahl Treloar & Co.	Mark O'Donnell	(314) 966-2727
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Federated Insurance	Cole Waddell	(316) 617-7880	SLC3	Kelly Jackson	(314) 278-8241
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Horton Supply	Cody Edwards	(314) 791-0760	United Rentals -Trench Safety	Ron Voegtl	(314) 729-0003
Interstate Testing Services	Andy LaPlante	(314) 994-0641	USI Insurance Services LLC	Clinton Happe	(314) 342-7158
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JANUARY GENERAL MEMBERSHIP MEETING

Join SITE for the first General Membership Meeting of 2024 on Wednesday, January 10 at Syberg's. January's guest speakers will be Matt Sebek, chief experience officer for St. Louis City SC. Matt plans to highlight the St. Louis City Soccer Team's first-year journey, from the success of the club to the overwhelming support of the fans and community engagement. Get a sneak peek at plans for next season or just come feel the excitement that continues to sweep through the city.

Registration with networking and cocktails begins at 4:00 pm. Dinner will be served at 5:00, and the program will kickoff with a SITE update at 5:30. The cost is \$45 per person to attend. Bar sponsorship opportunities available for just \$100! Register at www.sitestl.org.



SITE-APWA GENERAL MEMBERSHIP MEETING

In October, members of SITE Improvement Association and The St. Louis Branch of the American Public Works Association (APWA) held a joint lunch meeting at Orlando's to discuss the state of the economy and its impact on the construction industry. The meeting was well-attended, and the speaker, Scott Colbert, executive vice president at Commerce Bank, gave an insightful presentation on the "Economic Forecast – Local, National, and Construction."

Scott's presentation was engaging and informative, and he provided an in-depth view of economic indicators and projections for the region, construction industry, and national economy. He addressed the concerns that many have about a possible recession and slowdown in the commercial market.

He noted that the job market is one of the most significant indicators of a recession, but he also indicated that the construction industry is one of the safest industries due to robust government spending and demand for labor.



Could your son or daughter benefit from a \$5,000 scholarship?



SITE Advancement Foundation will provide up to six \$5,000 scholarships for the 2024/25 school year.

Applications are now available!
Visit sitestl.org for Eligibility Rules, Application Process and 2024 Scholarship Application.

Requirements:

- Must be a son/daughter or step son/step daughter of a full-time employee of a SITE member
- At time of application, must be at least a high school senior
- Must pledge to use any money awarded towards undergraduate college studies/trade school
- Must be a full time student carrying a minimum of 12 credit hours

Accepting applications now through March 22, 2024



For More Information
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NEXT STEP CONNECT

We're excited to share a groundbreaking initiative from SITE that is set to revolutionize the way our contractor community connects and builds lasting relationships: NEXT-STEP CONNECT!

In the fast-paced world of networking, balancing family obligations, and work commitments, the anxiety of striking up conversations can be challenging. SITE understands the importance of fostering authentic relationships that go beyond surface-level connections. That's why the Inclusion Task Force has dedicated considerable thought and time to creating a platform that allows contractors within SITE to connect and establish relationships at a much deeper level.



NEXT-STEP CONNECT features a structured program where 10 Host Contractors will welcome interested Guest Contractors to learn more about each other over an eight-week cycle. The initiative aims to create an environment that fosters authentic relationships, strengthens bonds, and encourages camaraderie among members. It's a golden opportunity to engage with fellow SITE members as valuable resources, both personally and professionally.

If you're interested in becoming a Host Contractor, the host profile deadline is January 22, 2024. For those eager to join as a Guest Contractor, mark your calendars for the guest application deadline on February 5, 2024.

Don't miss out on this chance to connect with like-minded professionals, share experiences, and build meaningful relationships that can propel your personal and professional growth to new heights.

Join NEXT-STEP CONNECT and become part of a collaborative and supportive network within the SITE community. Let's take networking to the next level!

Young Executives of SITE

2024 PLANNED EVENTS

INFORMAL HAPPY HOUR (February 1)	LEGISLATIVE TRIP (March 6)
ANNUAL NETWORKING EVENT (April 11)	FIELD TRIP (June 19)
CLAY BIRD SHOOT (October 3)	LEADERSHIP DEVELOPMENT DAY (November 6)

Y.E.S. membership renewals will be in the mail soon.

Don't miss out!

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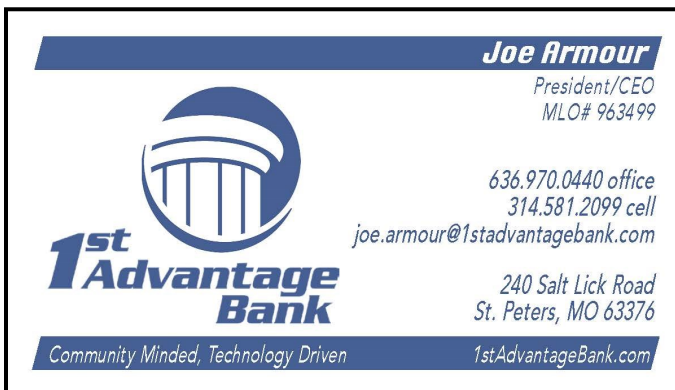


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LABOR REPORT

New Training Director Hired to Oversee Operating Engineers Local 513 Joint Training Program



Joe Wallace found himself running just about any and all pieces of equipment when working for contractors. He credits his success to the Local 513 training school, where he graduated from the apprenticeship program in 2006. As a third generation Local

513 union member, Joe found success primarily in the outstate region working on highway projects and commercial developments. He will tell you his favorite piece of equipment is a compact track loader, and he enjoyed setting iron with hydraulic cranes.

Joe was employed at the training school in September of 2020 and was hired as the school's Director on November 1, 2023, after the retirement of Dan Bottoms.

Joe will tell you that one of the crucial challenges the training school is facing head-on is the use of advanced technology. While new advances are happening fast, there are still contractors that use older equipment, and finding the balance between the two to keep apprentices on their toes will be a goal of his. When he's not working, Joe enjoys fishing and spending quality time with his family.

SITE – Laborers Heavy/Highway/Commercial Contract Expiration - Contractors signatory to the SITE – Laborers' Heavy/Highway/Commercial Agreement should be aware that the Collective Bargaining Agreement is set to expire on March 1, 2024. SITE bargains the contract on behalf of contractor members and invites the signatory contractors to a



meeting to discuss the upcoming expiration. The meeting date will be sent out to members toward the end of December.

Contractor Wage Surveys - SITE continues to urge contractors to submit their work hours to the Missouri Department of Labor contractor wage survey site. In 2022, contractors did a great job submitting hours, and because of their efforts, contract total package rates were very close to the Prevailing Wage rates posted in the five surrounding counties. If contractors can continue to submit hours, the contract total package rate will continue to be competitive in the area. As a reminder, all hours for 2023 must be submitted by the end of January.

Holiday Pay - For contractors who are signatory to SITE's agreements, SITE wanted to make you aware that there are two contractual holidays (Christmas Day and New Year's Day) approaching quickly. Per SITE's Collective Bargaining Agreements, any work performed on Monday, December 25, and Monday, January 1, is to be paid double



the hourly rate. If you have any questions, please contact Jeremy Bennett at SITE's office.

FROM THE SAFETY SIDE

For years, contractors have grappled with the headache and stress of inaccurate and unsafe utility locates. From incorrectly identified underground utility lines to instances where locators fail to mark them altogether, these issues present dangerous and potentially life-threatening situations.

Following Governor Parson's appointment of Andrew Bailey, SITE Improvement Association decided to seize the opportunity and meet with Missouri's newest attorney general and educate him on the problems facing contractors.



In fact, SITE met a couple different times with Andrew Bailey to stress the urgency for his office to get involved and enforce the Underground Facility Safety and Damage Prevention Act, something his predecessor failed to uphold.

(Pictured Left to Right) Attorney General Andrew Bailey, Aaron Griesheimer and Jeremy Bennett

In every meeting, Andrew Bailey listened to our concerns and reaffirmed his dedication that his office would hold all responsible parties accountable for their actions under the statute.

In early November, Andrew Bailey sent out a press release to all interested parties. The opening stated the following, "I write today to highlight the Missouri Attorney General's Office's (AGO) roll in enforcing Missouri's One Call Law. My office takes seriously its obligation to enforce the law as written, and to ensure all participants in excavation and construction projects are provided with proper guidance on obligations and avenues of redress."

The press release was accompanied with a complaint form aimed at aiding contractors in reporting violations, along with guidance on the necessary information for

the AG's Office to consider a potential legal case. The complaint form can be submitted either by mail or online at: www.ago.mo.gov. Lastly, there is a checklist outlining provisions and responsibilities for excavators.

We also encourage our members to use the pre-excavation checklist available on SITE's website under the Utility Strike page. It's intended to aid all personnel on the jobsite in maintaining records of relevant information related to utility locates. In essence, the information will equip contractors with the necessary details to defend against potential legal notices or collection efforts, especially if the damage isn't their fault.

We're truly encouraged by the actions taken at the Missouri Attorney General's office and hope this brings about more accountability on behalf of the contractors, but more importantly, safer jobsites.

Resources

Be sure to visit SITE's Utility Strike resource page for everything related to underground utilities, Missouri One Call, and other useful information.



Pre-Excavation Checklist

This digital checklist outlines crucial steps for contractors to take before initiating any excavation. The checklist provides important steps to help contractors identify utility markings, prevent potential hazards, and ensure safety protocols were taken.

Submit a Hit

This tool essentially serves as a digital incident report form and allows contractors to electronically upload photos from the jobsite, serving as a means of proper recordkeeping.

View Submissions

When a contractor submits their information, it will be delivered to their email inbox and stored in a database. However, access to this information is restricted, and users can only retrieve and view their own information from the submission database. Other users won't have access to the submitted data of different contractors.



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SITE's office will be closed Tuesday, Dec. 26, in observance of Christmas and again on Monday, Jan. 1, in observance of New Year's Day.

UPCOMING EVENTS

Wed., Jan. 10

GENERAL MEMBERSHIP MEETING

Syberg's on Dorsett

Tue., Jan. 16

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