

NEXT-STEP CONNECT FAQ

Welcome to the NEXT-STEP CONNECT FAQ section. We have created this section to answer some of the most common questions about the NEXT-STEP CONNECT program so that you can better understand it.

1. What happens if the Host Contractor(s) I choose doesn't select me?

If the Host Contractor(s) you choose doesn't select you, don't worry. You can always choose another Host Contractor(s) participating in the program if they are available. If they are unavailable, it may be advantageous for you to attend SITE events, get involved, and talk to SITE staff.

2. If I am a Host Contractor, how many interested applications can I accept in any eight-week cycle?

As a Host Contractor, you can accept as many interested applications as possible in any eight-week cycle. However, we only ask that you be mindful of your time, and if it fits your schedule, you host every participant one at a time within that eight-week session.

3. What should I consider if I want to be a Host Contractor?

If you want to be a Host Contractor, consider your availability, years of experience, work capacity, skills, desire to have others learn about you and your company, interest in meeting more of your peers within the SITE community, building relationships, and have an open mind to learn and grow.

4. What should I consider if I want to be a Guest Contractor?

If you want to be a Guest Contractor, consider your experience, the desire to connect more with your peers within the SITE community, build relationships, and have an open mind to learn and grow.

5. What am I obligated to share with the Guest Contractor?

As a Host Contractor, you are only obligated to share something within the scope of what you are comfortable with. This program is also about building trust.

6. Why is it in eight-week cycles?

The program runs in eight-week cycles to ensure that every participant has enough time to schedule two meetings, one with the Host Contractor and the other with the Host visiting the Guest Contractor. So that you know, you can schedule as many additional visits as you like.

7. If I am a Host Contractor, can I choose not to be highlighted in news articles, social media, etc.?

Yes, Host Contractors can opt out of being highlighted in news articles, social media, and other marketing materials.

8. Will a new list of Host Contractors exist, or will it be the same every eight weeks?

Every eight weeks, a new list of Host Contractors will be created. However, you may see the same names appear on the host lists.

9. Can I host and be a guest contractor?

Yes, it's possible to participate as both a Host Contractor and a Guest Contractor. However, preference will be given to the participants who are only signed up as Guest Contractors.

10. What should I expect with my participation as a Host Contractor?

As a Host Contractor, you can expect to receive applications from Guest Contractors, and you'll have the opportunity to choose who you would like to share information with, cultivate relationships, and tell the story about your experience.

11. What do you think I should expect with my participation as a Guest Contractor?

As a Guest Contractor, you can expect to learn more details about the Host Contractor as an opportunity to cultivate authentic relationships.

12. Can I participate if I am an Associate Member of SITE?

No, Associate Members of SITE cannot participate in the NEXT-STEP CONNECT program. However, suppose you are an associate member who performs work within the seven divisions of SITE (Asphalt paving, concrete, earthmoving, highway/bridge, landscaping, sewer/utility, specialty). In that case, you can change your status to a contractor member if you can reasonably describe your scope of work that fits in SITE's Divisions, pending SITE Board of Directors approval. But it is not guaranteed.

13. Is there a limitation on how many times I can participate as a Host Contractor?

No, there is no limitation on how many times you can participate as a Host Contractor.

14. How do Host Contractors choose whom they would like to host?

Host Contractors choose whom they would like to host based on reviewing the Guest Contractor's application and other unknown variables influencing their decision to welcome Guest Contractors.

15. Will this connection provide me with more business?

Participating in the NEXT-STEP CONNECT program can expand your network, but it is ultimately designed to cultivate and strengthen relationships within the SITE Community. Whatever happens in the form of any transactional partnership is between that Host and Guest Contractor.

16. How much does this cost me?

Nothing!

17. What happens at the end of the eight-week cycle?

We only ask that you take the end-of-session survey so that we can continue to adapt and adjust the program for maximum quality for the members of SITE.