



SITE IMPROVEMENT ASSOCIATION HONORS MIKE STEINIGER

For only the thirteenth time in its nearly 60-year history, SITE Improvement Association has awarded one of its members with its highest recognition, the President's Award. Mike Steiniger of Kuesel Excavating Company, Inc. was recognized with this award by Board President Kurt Unnerstall for his years of dedication and service to the Association.

The award is bestowed to a SITE member whose dedication, guidance, leadership, and time has advanced SITE Improvement Association in the construction industry.

Kuesel Excavating Company, Inc. has been a member of SITE for more than 40 years, joining the Association in 1982. Mike served on SITE's Board of Directors for eight years, two of which he served as President of the Association. Mike has also served as chairman of the Operating Engineers Negotiating Committee and was a long standing member of the SITE Labor Policy Committee.

It was a family affair celebrating Mike. His lovely wife, Becky, and five of their six sons were in attendance to see Mike accept this deserving award!

Congratulations, Mike!

SITE IMPROVEMENT
ASSOCIATION
NEWSLETTER

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WELCOME SITE'S NEWEST MEMBERS



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Roadside Systems

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(314) 281-8088

Heather Hill

MEMBERSHIP UPDATE

“Strength in Numbers, Growth in Members”

As we wrap up 2025, SITE is proud to celebrate another year of growth and commitment. We are ending the year with **158 Contractor members** and **125 Associate members**, totaling **283 members**. Your association continues to thrive thanks to your involvement and support. The SITE Board of Directors and staff sincerely thank you for being part of our success.

Please note that 2026 membership dues have increased to \$850, a \$50 increase from the prior year. Renewal invoices for 2026 membership dues were mailed in mid-December, and payment is requested by **February 2**. Dues may be paid by credit card or check. If you have any questions regarding your membership dues, please contact Leah at leah@sitestl.org or Rhonda at rhonda@sitestl.org, or call the SITE office at 314.966.2950.

A strong membership means success for your Association.

Thank you for your continued support.

WE WANT TO CELEBRATE YOU

Celebrating a milestone anniversary? Win a construction industry award? We want to give you a round of applause. Share your good news with SITE and you might just appear in an upcoming issue of *The Scoop!*

Send your stories to leah@sitestl.org.



EXECUTIVE DIRECTOR'S COLUMN

JEREMY BENNETT

Congratulations to Mike Steiniger on receiving the President's Award! Mike is incredibly deserving of this special recognition. His years of dedication to improving labor relations have fundamentally shaped the labor and contractor market we operate in today.

I'd like to share a quick story about Mike. In 2012, I was looking to transition from American Water Company while staying within the construction industry. I saw a job posting for a Labor Relations Coordinator at SITE. I recognized Mike's name on the website as a board member, so I gave him a call.

Without hesitation, Mike invited me to his house to discuss the role. He provided a comprehensive overview of the position and the organization's mission, emphasizing the importance of labor negotiations and industry competitiveness. That single conversation gave me the confidence to pursue the interview, leading to my start date with SITE on January 1, 2013.

Mike has always been someone who takes the time to educate and mentor others. He has shared his thoughts, ideas, and time to make this industry better for everyone. Congrats again, Mike!

As we close out 2025, I want to extend a sincere thank you to SITE's Board for its incredible leadership. Your vision has elevated this association and set a clear path for future success. A huge thank you to outgoing Board Member Matt Clark and Y.E.S. Chairman Kevin Betley. We appreciate your years of dedicated service.

Congratulations to new Board Member Mindy Brudnik, Budrovich Companies, and Y.E.S. Chair Adam Litteken, ASP Enterprises, on your 2026 seats.

At our last meeting, the following officers were elected to lead us into the new year:

President: Kurt Unnerstall, K.J. Unnerstall Construction Company

Vice President: Chris West, N.B. West Contracting Co., Inc.

Secretary/Treasurer: Chris Boeger, Leritz Busy Bee Paving

A huge thank you goes to the SITE team—Leah, Rhonda, Burnea and Kevin—for the hard work that keeps this organization beating consistently.

I wish all SITE members and their families a Happy, Healthy, and Prosperous 2026! Let the good times roll!





LEGISLATIVE REPORT

BY KEVIN McMULLIN

MISSOURI LEGISLATIVE UPDATE: THE YEAR BEFORE THE TURNING POINT

Missouri politics has entered a pivotal moment. As 2025 draws to a close, the capital is already buzzing with the kind of energy normally reserved for the height of session. Lawmakers, advocates and political observers alike are bracing for a year that promises high-stakes decisions, procedural battles, and consequences that will reach well beyond the walls of the Capitol.

A SESSION BEGINS BEFORE THE GAVEL FALLS

The opening of prefilings for the 2026 legislative session on December 1 sent an unmistakable signal. Bills poured in at a record pace, flooding the docket weeks before lawmakers will gavel in for opening day. The sheer volume reflects more than ambition. It reveals a legislature preparing for conflict, opportunity, and sweeping policy debates that are already taking shape.

From election law and taxation to labor standards, regulatory frameworks, and constitutional questions, the issues arriving early hint at a session where little will be routine. After a fall marked by special sessions and courtroom drama, lawmakers are clearly positioning themselves early, staking out ground, and signaling priorities long before the formal debates begin.

REDRAWN LINES, UNFINISHED BUSINESS

At the center of Missouri's political storm is the fight over congressional redistricting. The map adopted during the September special session dramatically altered the state's political landscape, collapsing the 5th Congressional District and redrawing lines in ways that immediately ignited controversy.

Opponents responded with speed and force, launching a statewide referendum effort that quickly



became one of the most closely watched political movements in Missouri. By early December, organizers delivered more than 300,000 signatures to the Secretary of State's office, a total nearly twice the requirement to place the issue before voters.

Yet the battle is far from settled. Courts and election officials are now navigating a maze of legal and procedural questions that will determine whether the map takes effect, when a vote could occur, and how candidates plan their paths to the ballot. The outcome will shape not only congressional races but the balance of political power in Missouri heading into 2026.

PAYMENT IS POLICY: ADVANCING PRIVATE PROMPT PAY REFORM

Amid this broader political turbulence, SITE has remained intensely focused on advancing Private Prompt Pay legislation, continuing months of disciplined, strategic work aimed at securing fair and predictable payment practices in private construction.

SITE has led sustained coalition efforts, bringing together contractors, suppliers and industry partners through coalition meetings and stakeholder roundtables. These discussions have centered on real-world payment delays, contract fairness, risk allocation, and the operational impacts of slow pay on workforce stability and project delivery. SITE has also worked closely with legislative offices to refine bill language and ensure lawmakers fully understand the practical consequences of delayed payments on Missouri's construction economy.

That work is now advancing through House Bill 1915, carried by Representative David Casteel, a Republican representing House District 97 in Jefferson County, first elected in November 2022. As a contractor himself, Representative Casteel brings firsthand experience with cash-flow pressures, payment delays, and financial risk on private projects. His background provides a grounded, practical perspective that strengthens the legislation and rein-

forces its focus on accountability and fairness.

SITE will continue working closely with Representative Casteel and coalition partners as the bill moves forward, maintaining a strong presence throughout the legislative process and keeping Private Prompt Pay at the forefront of the 2026 session.

PAID SICK LEAVE RETURNS



Paid sick leave has reemerged as a central policy flashpoint as advocates advance Missouri Initiative Petition 2026-047, a proposed constitutional amendment that could appear on the November 3, 2026, ballot. Unlike Proposition A, which was statutory, this measure would embed new labor standards directly into the Missouri Constitution, significantly raising the stakes of the debate.

As certified by the Secretary of State, the petition would establish a \$15 per hour minimum wage beginning January 1, 2027; require automatic annual increases tied to inflation; and mandate paid sick leave for employees of private employers. While state and local government employers would be exempt from the paid sick leave requirement, the proposal would authorize enforcement through private lawsuits and new regulatory authority. It would also allow all counties and cities with populations over ten thousand to adopt wage or leave standards more expansive than the state minimum, creating the potential for a patchwork of local requirements and administrative headaches.

Because the proposal is written as a constitutional amendment, these mandates would be far more difficult for future legislatures to modify or repeal. Signatures are currently being collected following certification for circulation, placing the measure on a path toward qualification for the 2026 ballot.

SITE continues to closely monitor this initiative and remains firmly opposed to any effort to revive Proposition A-style mandates or to constitutionalize wage and leave policies. We are actively engaged with coalition partners, policymakers, and industry stakeholders to ensure the operational, legal, and economic impacts on contractors, small businesses, and the construction industry are fully understood as this proposal moves forward.

WHEN THE BALLOT BECOMES THE BATTLEGROUND

The paid sick leave initiative is part of a broader surge in citizen-initiated proposals advancing toward the 2026 ballot. Measures addressing election procedures, labor policy, and the structure of the initiative process itself are circulating statewide, reflecting a growing reliance on direct democracy to shape public policy outside the traditional legislative process.

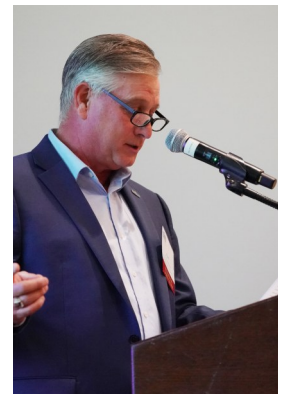
At the same time, courts continue to play a decisive role, closely scrutinizing ballot language to ensure summaries are accurate, clear, and confined to the legal effects of each proposal. These rulings carry significant implications not only for individual initiatives but for how future measures are drafted, challenged and ultimately presented to voters.

A DEFINING MOMENT FOR MISSOURI

As Missouri moves toward the start of the 2026 legislative session, the pieces are falling into place for a year unlike any other. Record-breaking prefil-ing, unresolved redistricting litigation, a growing slate of ballot initiatives, and major industry driven legislation have created an atmosphere of anticipation and uncertainty.

What happens next will define more than policy outcomes. It will shape how power is exercised, how voters engage, and how the rules of the game are written for years to come. The stage is set, the players are in motion, and Missouri's next chapter is just beginning.

Holiday Happy Hour



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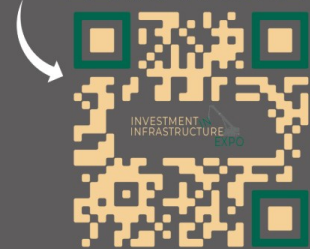
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LEARN MORE



ECONOMIC OUTLOOK BRINGS REGIONAL BUSINESS LEADERS TOGETHER FOR MULTI-CHAMBER BREAKFAST

SITE staff participated in the Multi Chamber Economic Outlook Breakfast on Thursday, November 6, 2025, a sold-out regional event hosted in partnership with Greater St. Louis Inc. The breakfast brought together business leaders, chamber representatives, and regional stakeholders for a timely discussion on economic conditions shaping the St. Louis metropolitan area and beyond.

Held at the Renaissance St. Louis Airport Hotel, the event began with early morning networking followed by a program focused on economic trends, regional growth, and long-term competitiveness.

The keynote address was delivered by Charles S. Gascon, Economist and Research Officer with the Federal Reserve Bank of St. Louis. Gascon provided an overview of national and regional economic indicators, labor market conditions, inflation trends, and forward-looking risks and opportunities. His remarks offered valuable context for employers navigating uncertainty related to interest rates, workforce availability, and project planning.

Ron Kitchens, President and Chief Executive Officer of Greater St. Louis Inc., served as the featured speaker. Kitchens highlighted regional economic development priorities, the importance of public-private collaboration, and efforts underway to strengthen the St. Louis region's long-term economic position. His remarks emphasized infrastructure investment, workforce development, and coordinated leadership as critical components of sustained regional growth.



GENERAL MEMBERSHIP MEETING

THE ROAD AHEAD: SITE'S VISION FOR 2026

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Y.E.S. LEADERSHIP DEVELOPMENT DAY

Breaking Ground – Leadership Lessons From Executives

On Wednesday, November 12, 2025, more than 50 young professionals gathered at the SITE Training & Leadership Center for the Y.E.S. Leadership Development Day, a half-day session focused on preparing the next generation of construction leaders for real-world responsibility.

The panel featured Mark Murphy, President of Drilling Service Company; Chris West, President of N.B. West Contracting; Douglas Bauer, President of DJM Ecological Services, Inc.; and Nick Rothe, Vice President of Budrovich Companies. Each leader shared candid insight into how they make tough decisions, manage pressure, and lead teams in today's construction environment.

Panelists also spoke directly about the traits they look for in emerging leaders within their own organizations. Themes included accountability, adaptability, clear communication, and the ability to think beyond a single job or task. They emphasized that leadership is not tied to a title, but to how individuals show up, solve problems, and support their teams when it matters most.

Following the panel, participants moved into small groups to work through a realistic scenario that required coordination across safety, operations, public relations, and internal communication. The exercise challenged teams to think quickly, collaborate effectively, and communicate clearly under pressure. The quality of discussion and execution reinforced the depth of talent emerging across the industry.

The Y.E.S. Leadership Development Day continues to reflect SITE's focus on building leaders who are prepared to step forward and lead with intention.

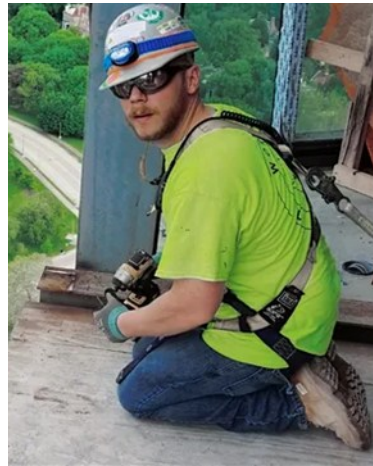


IN MEMORY OF



**Michael
"Mike" Mullen**

Owner of Mullen
Concrete Con-
tracting Co.



Joe Mahoney

LiUNA Local 42
member

49TH MOKAN AWARDS DINNER

On Friday, November 21, 2025, regional construction leaders gathered at the Renaissance Hotel for the 49th MOKAN Awards Dinner, an evening dedicated to recognizing excellence, leadership, and long-term impact across the industry. This year's theme, *Building Tomorrow Together, Lifting Communities, Raising Futures*, reflected a shared commitment to collaboration and the responsibility of shaping what comes next.

SITE Improvement Association was proud to see two significant honors that reflect both contractor excellence and industry leadership.

SITE member Peggy McGrath, President and Owner of Tramar Contracting Inc., was named Women Business Enterprise of the Year. Her leadership in the heavy civil sector is defined by consistency, accountability, and performance in an environment that demands all three. The recognition highlights sustained excellence and a strong commitment to the industry.

Burnea Lester, Director of Communications and Community Relations for SITE Improvement Association, was recognized as Private Sector Executive of the Year. The award acknowledged her work strengthening industry partnerships, elevating contractor voices, and advancing conversations that influence policy, procurement, and public investment.

The MOKAN Awards Dinner continues to serve as an important industry moment, recognizing leaders who are helping move construction forward while staying grounded in the values that have long defined the profession.



MODOT UPDATE DRAWS INDUSTRY STAKEHOLDERS

On November 25, 2025, the Missouri Department of Transportation hosted its annual St. Louis regional transportation update in Maryland Heights, providing



an overview of current conditions, active construction work, and upcoming transportation priorities across the metro area. The briefing brought together contractors, engineers, local officials and business leaders to hear directly from MoDOT leadership and district staff.

SITE staff attended the update as part of its ongoing annual engagement with MoDOT. Regular participation in these briefings allows SITE to stay informed on project pipelines, funding priorities and operational challenges affecting transportation infrastructure throughout the region. The event also serves as an important forum for maintaining and strengthening working relationships between the department and the construction industry.

MoDOT's presentation focused on major corridor improvements, safety initiatives, and long-range planning efforts, with discussion on project delivery schedules, traffic impacts and coordination with local governments. Attendees were given the opportunity to ask questions and engage directly with MoDOT representatives on issues affecting active and future work.

Many SITE contractor and associate members were in attendance, reflecting the strong connection between the association's membership and MoDOT's transportation program. For contractors performing work across highways, interstates and related infrastructure, these updates provide critical insight into upcoming opportunities and evolving expectations.

SITE's consistent presence at MoDOT transportation updates underscores the association's commitment to open communication, informed advocacy and productive collaboration with state transportation leadership. Engagement at events like this helps ensure that contractor perspectives remain part of the broader conversation around transportation investment, project delivery and infrastructure reliability in the St. Louis region.

YEAR-END GAME PLAN TAX LUNCH & LEARN

Preparing for 2026 with Clarity

Planning is no longer optional for contractors navigating an increasingly complex regulatory and financial landscape. On Wednesday, December 3, SITE Improvement Association STL hosted its Year-End Game Plan Tax Lunch & Learn at the SITE Training & Leadership Center, providing members with practical insights into the changes already shaping 2026.

Nearly 50 SITE contractors and industry leaders attended the session focused on upcoming tax and labor updates that will directly impact operations. Christopher Coleman and Amie Kuntz of RubinBrown, LLP broke down key components of the One Big Beautiful Bill Act (OBBBA) and new overtime rules scheduled to take effect in January 2026.

Rather than staying at a policy level, the discussion focused on what these changes mean in day-to-day terms. Topics included potential impacts on labor costs, planning and forecasting considerations, and the actions contractors should take now to avoid being caught off-guard next year.

Attendees left with clearer directions on what is changing, how those changes affect their businesses, and which strategies will matter most as they prepare for the year ahead.





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David Mason + Associates	Spencer Mason	(314) 534-1030
ECM Construction, LLC	Shawn McMullen	(636) 428-4716
Fred M. Luth & Sons, Inc.	Mike Luth	(314) 771-3892
Girdner Contracting LLC	Bridget Girdner	(314) 605-4301
J & J Boring, Inc.	Jennifer Bouquet	(636) 566-6766
J.H. Berra Construction Company, Inc.	Frank Berra	(314) 487-5617
J.W. Bommarito Construction Co., Inc.	Joe W. Bommarito	(314) 353-0104
Karrenbrock Excavating LLC	Doug Bierman	(636) 828-5420
Kelpe Contracting, Inc.	Tom Kelpe	(636) 458-1400
Landmarc Environmental Systems, LLC	Jared Romaine	(636) 331-5250
M. Turpin Services	Mitchell Turpin	(636) 262-6230
Poeling Construction	Shane Poeling	(636) 463-2437
S & S Utility Contracting Company, Inc.	Danny Purler	(314) 220-5161
SAK Construction	Jerry Shaw	(636) 385-1500
Southern Ditching & Excavating Company	T.J. Moor	(636) 441-1112
T & T Contracting Company	Malcom Thompson	(314) 267-3114
TaylorMade Construction, LLC	Andre Taylor	(314) 868-1005
Unnerstall Contracting Company, LLC	Steve Unnerstall	(636) 257-3003
XL Contracting, Inc.	Ken Novel	(636) 970-2710

Specialty Division

AAA Zoellner Materials, Inc.	Trey Nichols	(636) 942-4400
AgriCycle, Inc.	Justin Davis	(636) 861-3344
All Star Concrete Pumping	Keith Dennis	(636) 475-9539
Alliance Certified Restoration	Ranisha Noble	(314) 970-2375
Alloy Group	Jay Giesler	(636) 383-8328
America's Parking Remarketing	Janea Durbin	(314) 591-5643
Andis Industrial Field Services	Joe Romaine	(314) 581-8298
Archview Services	Alan Jackson	(314) 474-7800
Badger Daylighting Corporation	Benji Koonce	(314) 954-7192
Bellon Wrecking	Ben Mohrmann	(314) 497-7585
Big Dogs Contracting, LLC	Eric Ramsey	(314) 354-8428
Big Wheel National Trucking, LLP	Jay Ashford	(618) 530-1231
Bombshell Construction Services	Andy Daub	(314) 809-2629
Cherokee Hauling, LLC	Mike Tallis	(314) 393-7112
CIP Utilities, LLC	Kevin Seller	(314) 220-3489
CNC Foundations, Inc.	Tom Layne	(618) 213-8853
Collins & Hermann, Inc.	Mike Shepard	(314) 869-8000
Custom Service Crane	Brian Klitzing	(217) 897-1700
DGJ Hauling LLC	Antwane Taylor	(618) 520-8630
Drainscapes	Casey Graves	(314) 952-9888
Drilling Service Company	Sean Jackson	(314) 291-1111
Elastizell of St. Louis, Inc.	Jane Megown	(636) 225-4311
Ellingson Companies	Kevin Smith	(314) 759-5900
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Gerstner Electric, Inc.	Chris Gerstner	(636) 349-5999
GS Grinding Services, LLC	Dave Grimes	(636) 474-1183
Hansen's Tree Service & Environmental Resources	Ken Byrne	(636) 379-1830
Hilldale Demolition Contracting	Lakkia Davis-Hynes	(314) 899-0333
i3 Broadband	Mike Elam	(314) 440-1445
Ideal Landscape Group	Dave Buckel	(314) 892-9500
J&R Concrete Services, LLC	Stephanie Johnson	(314) 596-2311
Jath Construction Co., LLC	Trish Herron	(314) 322-7998
McConnell & Associates Corporation	Greg Lucas	(314) 962-1920
MW Drone Photography	Mark Wheeler	(314) 398-2569
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Pugsley Services	Claire Pugsley	(618) 372-4466
Reinhold Electric, Inc.	Jerry Reinhold	(314) 631-1158
Russ Erlinger Crane Service	Hunter Hillesheim	(618) 537-4408
Sultan General Construction Company	Raymond Straughter	(314) 571-8549
Thomas Industrial Coatings, Inc.	Don Thomas	(636) 475-3500
Total Contractors Services	Lucy Schwetye	(314) 239-9331
TraMar Contracting, Inc.	Peggy McGrath	(636) 255-0808
TSI Global Companies	Tim Agler	(314) 220-2768
Two Alpha Contracting, LLC	Rhannon Parisi	(636) 384-1296
WMT Cleaning Services	Wael Turner	(314) 986-6799
ZR Flowable Fill	Bill Revelle	(314) 574-3788

November/December



ASSOCIATE MEMBERS

1st Advantage Bank	Joe Armour	(636) 970-0440	Lockton	Dave Estes	(314) 812-3144
A Johnson & Associates	Amber Johnson	(636) 448-3324	Luby Equipment Services	David Kedney	(636) 343-9970
Acuity Insurance	AJ Gajdosik	(636) 287-2068	Luby Shoring Services, LLC	John Powell	(636) 660-7467
Advanced Drainage Systems (ADS)	Brian Snelson	(618) 593-6135	Magruder Limestone Company, Inc.	Shelby Rowland	(636) 528-4180
ALJ Contracting and Abatement, LLC	Mike Duvall	(314) 619-0557	Marsh McLennan Agency - St. Louis	Mike Wiedemeier	(314) 594-2700
American Ductile Iron Pipe	Brad Forester	(612) 239-6444	MayeCreate, LLC	Stacy Brockmeier	(573) 447-1836
American Steel Fabrication, Inc.	Tim Thomas	(636) 475-7272	McCoy Construction and Forestry	Andy Flinn	(636) 349-0200
Armor Equipment	John Krejci Sr.	(636) 296-7119	Metal Supermarkets	Ed Cahoon	(314) 764-7610
ASP Enterprises, Inc.	Guy Litteken	(636) 343-4357	Middendorf Logistics, Inc.	Doniella Snyder	(618) 540-8446
Associated Bank	Jeremy Scott	(314) 558-7781	Midland States Bank	Maurice Allen	(314) 391-0502
Bank of Springfield (BOS Bank)	Daniel Steiniger	(314) 888-6693	Midwest Municipal Supply Inc.	Nate Janini	(618) 344-1040
BITCO Insurance Companies	Chris Demse	(314) 822-4446	Mississippi Valley Equipment Company	Bob Clapsaddle	(314) 869-8600
Bobcat of St. Louis	Ben Allen	(636) 225-2900	Missouri 811	Randy Norden	(573) 556-8111
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Central Power Systems	Chuck Bauers	(314) 427-4911	National Trench Safety	Dee Deslatte	(314) 383-0504
Champ Landfill	Mitchell Stepro	(314) 575-1302	Neenah Foundry Company	Greg Hornbuckle	(314) 614-3627
Champion Precast, Inc.	Joel Anderson	(573) 384-5855	New Frontier Materials	Rusty Durbin	(314) 473-3434
Charles L. Crane Agency Company	Frank Rebholz III	(636) 537-5641	NICHE Public Relations & Communications	Nina Thompson	(314) 550-2004
City Rent a Truck	James McKinley	(314) 231-3100	Nu Way Concrete Forms, Inc.	Mike Townsend	(314) 544-1214
Clayton Engineering Company, Inc.	Steve Quigley	(314) 692-8888	OMG Construction Services	Tim Tobin	(314) 749-9113
CMIT Solutions	Dave Roberson	(314) 639-0143	OneDigital Construction	Kim Connell	(314) 444-4949
CMW Equipment	Larry Glynn	(314) 993-1336	Pat Kelly Equipment Company, Inc.	Brian Kelly	(314) 895-9500
CNB St. Louis Bank	Jeff Files	(314) 735-1865	Peoples Savings Bank	Don Meyer	(636) 398-5600
Commerce Bank	Shad Becker	(314) 746-5272	Platinum Towing & Transport	Bill Patterson	(314) 300-8694
Contech Engineered Solutions, LLC	Rob Richardson	(417) 459-7875	POWERS Insurance & Risk Management	Chris Sullivan	(314) 725-1414
Contractor Solutions	Matt Kelly	(515) 201-4377	Purple Wave Auction	Jeff Wilson	(866) 608-9283
Core & Main	Randy Bradley	(314) 432-4750	Rackers & Fernandez, LLC	Sergio Fernandez	(636) 498-1900
County Materials	Joel Gardner	(314) 964-9029	Ray Lafore Truck Service, Inc.	Megan Bertelsman	(618) 233-0774
County Prestress & Precast, LLC	Lyndell Borcherding	(618) 548-1190	Ritchie Bros. Auctioneers	Michael Juenger	(636) 751-8383
Craneworks	Dan Christian	(636) 495-6080	River-Roads Trailer Sales & Repair	Jon Rullkoetter	(314) 389-7487
Dan Althoff Trucking, Inc.	Dan Althoff	(636) 677-7772	Rock Hill Quarries Co.	Bruce Dresser	(314) 968-2336
The Daniel and Henry Co.	Richard Boyette	(314) 444-5011	Roadside Systems	Heather Hill	(314) 281-8088
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Emerald Isle Farms LLC	Will Rickelman	(314) 249-7862	RubinBrown LLP	Ken Van Bree	(314) 290-3429
Energy Petroleum Company	Steve Madras	(314) 383-3700	Rudd Equipment Company	John Robinson	(314) 487-8925
Enterprise Bank & Trust	Aaron Lang	(314) 543-3914	Ryder Security	Charles Lowe	(314) 529-1401
Enterprise Truck Rental	Carlos Bisch	(314) 319-7352	Safety Training Resources	Jeff Viehmann	(314) 808-3502
Expert Rentals	Chris Graeler	(636) 379-4933	Sandberg, Phoenix & von Gontard, P.C.	Tony Soukenik	(314) 446-4279
Fabick Cat	Scott Crean	(636) 626-8948	Schmersahl Treloar & Co.	Mark O'Donnell	(314) 966-2727
First Bankers' Banc Securities, Inc.	Mac McGinnis	(314) 835-4971	SCI Engineering, Inc.	Karl Koenigsfeld	(636) 949-8200
First Bankers Trust Company	Clay Shackelford	(314) 435-4144	SealMaster St. Louis	Brian Villegas	(314) 739-7325
Five Star Factoring	Jennifer Bell	(636) 447-3081	Simpson Materials Company	Steve Simpson	(636) 343-4944
Fred Weber, Inc.	Tom Greco	(314) 473-3419	SLC3	Kelly Jackson	(314) 278-8241
FTS Delivery, Inc.	Gordon Webb	(314) 721-3399	St. Louis Composting	Roy Gross	(636) 861-3344
Gateway Dredging & Contracting, LLC	Terry Bangert	(636) 665-5180	Sunbelt Rentals	Brandon Morgan	(314) 955-4518
Gateway Safety Consulting, LLC	Mr. Eric Caldwell	(636) 373-4696	Suppliers Chemical	Grace Williams	(855) 787-2436
Hartford Bond	Dave Shelton	(913) 693-2943	Sydenstricker Nobbe Partners	Kris Franklin	(618) 979-4406
Hayden Machinery LLC	Jeremy Hancock	(314) 550-1400	Topcon Solutions Store	Ben Southards	(314) 416-4970
Heritage Petroleum, LLC	Tracy Schau	(314) 250-1434	Tulley Steel & Supplies	Charlie Kopp	(636) 978-0752
Interstate Testing Services	Andy LaPlante	(314) 994-0641	UHY Advisors, Inc.	Marianne Biangardi	(314) 208-2501
ISCO Industries, Inc.	Craig Rahlfs	(314) 973-0992	United Rentals	Angie Wheeler	(314) 267-7621
John J. Guilfooy & Associates, LLC	John Guilfooy	(314) 781-1122	United Rentals -Trench Safety	Ron Voegtli	(314) 729-0003
K & K Supply Inc.	Joe Backer	(636) 349-1141	USI Insurance Services LLC	Clinton Happe	(314) 342-7158
K & P Precast, Inc.	Tammy Daugherty	(636) 978-3111	Vermeer Midwest, Inc.	Chad Van Soelen	(636) 532-2332
Key Equipment & Supply Co.	Katie Westfall	(800) 325-4323	Wallis Lubricants	Kati Douglas	(636) 271-0900
Kienstra Co.	Dan Bruns	(314) 994-1616	Warrenton Oil Company	David Baker	(636) 456-3346
Kirby-Smith Machinery, Inc.	Matt Nelson	(314) 729-0125	Western Ready-Mix, Inc.	Tom Auck	(636) 519-1522
Kohrs Truck & Auto Repair, Inc.	Harold Kohrs	(636) 240-7935	Wieser Concrete Products, Inc.	Drew Wieser	(618) 251-9210
Lizmark Branded Solutions	Liz Tillman	(314) 394-0901	Winter Brothers Material Company	Ryan Winter	(314) 843-1400

MAKE SITE WORK FOR YOU

Call on SITE members for the highest quality products and services

November/December



ROOM RENTAL RATES

SAF-CONTRIBUTING CONTRACTOR MEMBERS

ROOM RENTAL \$53 PER HR

PER PERSON FEES

\$5 PER PERSON (UP TO 4 HRS)
\$10 PER PERSON (OVER 4 HRS)

INCLUDES - DRINKS*,
NAPKINS, PLATES, UTENSILS

ROOMS A,B,C

NON-SAF CONTRIBUTING CONTRACTOR & ASSOCIATE MEMBERS

ROOM RENTAL \$105 PER HR

PER PERSON FEES

\$5 PER PERSON (UP TO 4 HRS)
\$10 PER PERSON (OVER 4 HRS)

INCLUDES - DRINKS*,
NAPKINS, PLATES, UTENSILS

ROOMS A,B,C

NON-MEMBERS OF SITE

ROOM RENTAL \$132 PER HR

PER PERSON FEES

\$10 PER PERSON (UP TO 4 HRS)
\$15 PER PERSON (OVER 4 HRS)

INCLUDES - DRINKS*,
NAPKINS, PLATES, UTENSILS

ROOMS A,B,C

ROOMS A & B CAN BE COMBINED WITH NO EXTRA CHARGE.

*DRINKS: BOTTLED WATER, COKE, DIET COKE, MOUNTAIN DEW, SPRITE, DR. PEPPER, DIET DR. PEPPER, SWEET TEA, UNSWEET TEA, COFFEE, DECAF COFFEE, HOT CHOCOLATE, HOT TEA

SAF STANDS FOR SITE ADVANCEMENT
FOUNDATION.
CONTACT SITE STAFF IF
YOU'RE UNSURE OF YOUR MEMBERSHIP'S SAF
CONTRIBUTION STATUS.

FACILITY HOURS

7:00 AM – 5:00 PM
MONDAY TO FRIDAY

CONTACT RHONDA WILSON FOR FULL BUILDING RENTAL INQUIRIES

RHONDA@SITESTL.ORG 314-966-2950

LABOR RELATIONS



As we approach the 2026 construction season, two primary labor agreements under SITE Improvement Association are set to expire. To ensure a unified front and a clear negotiation strategy, signatory contractors are encouraged to participate in preliminary planning meetings in early 2026.

The SITE-Cement Masons Agreement Expires April 1, 2026. Contractors will review the current agreement and establish priority items for the upcoming bargaining cycle. Discussions will focus on wage adjustments, fringe benefits, and work rules to ensure competitiveness in the regional market. Also expiring this year is the Modular Block Wall Contract on May 1, 2026, with the Missouri Kansas Laborers District Council. A meeting will be set in February for contractors.

2025 LABOR HOURS RECAP

Labor Hours for the area construction trades look to be either flat or slightly up from 2026. That correlates well with contractors' reports of steady work and an optimistic 2026 outlook. Contractors should continue investing in apprentices and attracting men and women into the trades to fill the aging workforce and skills gap. We know this will continue to be a long-term trend. The infrastructure and

industrial sectors seem to be boosting, and with interest rates on the decline, the spur of private work is on the horizon. 2026 looks to be promising.

CONTRACTOR WAGE SURVEYS

SITE continues to urge contractors to submit their work hours to the Missouri Department of Labor contractor wage survey site. In 2024, contractors did a great job submitting hours, and because of their efforts, contract total package rates were very close to the Prevailing Wage rates posted in the five surrounding counties. If contractors can continue to submit hours, the contract total package rate will continue to be competitive in the area. As a reminder, all hours for 2025 must be submitted by the end of January.

HOLIDAY PAY



For contractors who are signatory to SITE's agreements, SITE wanted to make you aware that there are two contractual holidays (Christmas Day and New Year's Day) approaching quickly. Per SITE's Collective Bargaining Agreements, any work performed on Thursday December 25, and Thursday, January 1, is to be paid double the hourly rate. If you have any questions, please contact Jeremy Bennett at SITE's office.

FROM THE SAFETY SIDE

DOT COMPLIANCE SEMINAR FOCUSES ON PRACTICAL, HANDS-ON TRAINING

On Tuesday, October 21, 2025, SITE Improvement Association hosted its DOT Compliance Seminar at the SITE Training and Leadership Center in St. Charles. The seminar was designed to provide contractors and fleet operators with clear, practical guidance on Department of Transportation compliance issues that directly affect day-to-day operations. The event brought together industry professionals for focused instruction centered on documentation requirements and roadside inspection readiness.

The seminar featured two core training courses, each offered in two sessions to allow flexibility for attendees and ensure meaningful engagement. This format allowed participants to attend the sessions most relevant to their responsibilities while keeping class sizes manageable and interactive.

The compliance paperwork course was led by Lisa Lamons, Training and DOT Director at Concrete Strategies. Lamons walked participants through proper completion of pre-trip and post-trip documentation, focusing on accuracy, consistency, and attention to detail. She highlighted common documentation errors that frequently lead to compliance issues and enforcement actions. Drawing on her extensive experience with the Missouri Department of Transportation in safety, auditing and investigations, Lamons provided insight into how documentation is reviewed during audits and inspections and why even small errors can create significant problems for contractors.

The roadside inspection survival course was led by Tom Noble, a law enforcement officer and commercial vehicle inspector with the St. Louis County Police Department. Noble conducted a live inspec-



tion demonstration and explained the process inspectors follow during roadside stops. He reviewed inspection priorities, required equipment, and current commercial vehicle regulations, offering attendees a clear understanding of what inspectors look for in real time. A new addition to this year's seminar was the inclusion of a dump truck as a second hands-on example, alongside the commercial truck and lowboy trailer. This addition gave participants broader exposure to inspection considerations across different vehicle types commonly used in construction operations.

By offering two sessions for each course, SITE Improvement Association was able to accommodate more attendees while preserving a practical and interactive learning environment. The seminar reinforced the importance of accurate paperwork, equipment readiness, and staying current on evolving DOT requirements.

The DOT Compliance Seminar continues to be a valuable educational opportunity for SITE Improvement Association to deliver real-world compliance training that contractors can immediately apply to improve operations, reduce risk and strengthen overall compliance practices.

2025 SITE BOARD OF DIRECTORS

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Rackers & Fernandez, LLC

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N.B. West Contracting Co., Inc.

SEWER/UTILITY

Jennifer Bouquet

J&J Boring, Inc.

Andre Taylor

(Secretary/Treasurer)
TaylorMade Construction, LLC



2026 PLANNED EVENTS

Thu., Jan. 15

GENERAL MEMBERSHIP MEETING
SITE Training & Leadership Center

Tue., Feb. 24

INVESTMENT IN INFRASTRUCTURE EXPO
St. Charles Convention Center

Wed., Apr. 8

NETWORKING EVENT
TBD

Tue., May 5

NINE AND DINE COUPLES GOLF TOURNAMENT
Bogey Hills Country Club

Wed., Jun. 17

JOINT SITE/ASA NETWORKING EVENT
TBD

Mon., Aug. 17

GOLF TOURNAMENT AND AWARDS DINNER
Norwood Hills County Club

Wed., Sep. 2

GENERAL MEMBERSHIP MEETING
Syberg's - Dorsett

October

CLAY BIRD SHOOT
Black Hawk Hunting Club

Visit sitestl.org for updates or to register for upcoming events.